



Washington Police Department

Michael D. McCoy

Chief of Police

115 WEST JEFFERSON STREET
WASHINGTON, ILLINOIS 61571
NON-EMERGENCY (309) 444-2313
FAX (309) 444-7511

TO: The Honorable Mayor Manier and Washington City Council

FROM: Chief Michael D. McCoy and Deputy Chief Jeff Stevens

RE: Scheduled Vehicle Replacement

DATE: June 8, 2018

Mayor and Aldermen,

After obtaining guidance from the Public Safety Committee, the Department sought replacement vehicles for our 2009 Crown Victoria (slightly under 100K miles) used by a detective and a 2010 Ford Explorer (135K miles) used as a pool vehicle, normally for training, but also available for investigative use. The Explorer was originally a patrol car. Both replacements are scheduled and fully funded via MERF.

We sought a mix of vehicles to fit these uses and applied the guidance provided by PSC, then sought area dealers who could provide an acceptable package using the above-listed vehicles as trade ins. Given the need to allow for unobtrusive use to accommodate investigations, we have not included in this memo specific information that may be used to identify these replacement vehicles. As we sought used vehicles and area used car inventory is searchable via internet sites, we were able to narrow the field of potential qualified vendors.

We sought bids from three dealers seeking immediate delivery. All of the dealers have locations in Tazewell County, although that was not a condition to bid. Sam Leman did not bid in response to our request. Uftring Auto Group and Mike Murphy responded with bids. We based the bid requests on available inventory within 25 miles, a commonly-available search criterion. Searches based on a 50-mile radius were not significantly different.

Uftring's package price with trade ins was \$41,116 (\$20,558 each) for two vehicles with expected useful lives of 5 and 6 years.

Mike Murphy submitted a bid package with a net cost of \$38,742 - \$39,242 (dependent on final trade evaluation) for vehicles with expected useful lives of 5 and 6 years. The price difference of 4.56 - 5.78 % over the average of 5.5 years equates to \$340.73 - \$431.64 per year, a total of \$1,874 - \$2,374 over the expected life of the cars. Our analysis of the specific vehicle features is that the overall value of the Uftring package justifies the additional expense. In addition to Uftring having a Washington location, the Uftring package includes one vehicle that is substantially different in that it is all-wheel drive as well as an interior option better suited to our application. That advantage is somewhat reduced in that the vehicle has 19,000 miles more than the comparable vehicle offered by Murphy. Our feeling on balance is that the Uftring package of vehicles is better suited to our use, albeit at a slightly higher cost.

The Department requests authorization to execute the described purchase agreement with Uftring Auto Group.