



Washington Police Department

Ted Miller – Chief of Police

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To: Public Safety Committee
From: Ted Miller – Chief of Police
Date: May 10, 2017
Re: Police Vehicle Replacement (FY 17/18)

BACKGROUND

Five police vehicles are slated for replacement in the 17/18 budget. These include two marked and three unmarked police vehicles that are ready for consideration by the Committee to be purchased.

SUMMARY

The five police vehicles put out for bid include (2) Ford Explorers (marked patrol units) to replace (2) patrol units that are being retired, (1) unmarked Ford Explorer to replace the chief's car, (1) Ford Escape to replace the Master Sergeant's car, and (1) Ford Flex to replace the investigator's car. We requested bids from the following three vendors: Uftring Ford, Mangold Ford, and the Illinois State bid price. We also sought trade-in allowances from Uftring and Mangold on the five vehicles that we will be retiring from service and an additional four vehicles that had been declared "surplus" by council action in the recent past. The trade-in allowance is being utilized to offset the purchase price of the new cars. The five vehicle bid prices came in as follows:

Uftring Ford Bid: Five (5) new vehicles: \$142,717 minus \$29,800 trade allowance, resulting in final bid of \$112,917.

Mangold Ford Bid: Five (5) new vehicles: \$146,805 minus \$30,100 trade in allowance, resulting in a final bid of \$116,705.

State Bid: Three (3) new vehicles were priced (only the Explorers were available for comparison pricing) and a trade-in allowance could not be compared. Pricing for the three Explorers as compared to Uftring and Mangold Ford was \$1,346 higher for the three units in total dollars. The pricing chart on the following pages shows this comparison more succinctly.

Car Build Pricing

Historically the police department has used Ragan Communications to build the necessary equipment into the new vehicles (radios, lighting, wiring, cages etc.) to make them street serviceable. The reason for the single vendor pricing is that Ragan provides our communications system and having someone else install equipment that he will ultimately need to service is problematic. The police cars also have to be built in a standardized fashion so that every officer can immediately utilize any car in the fleet and automatically know where the emergency switches/equipment are located and how they operate while under duress in an emergency run. Finally, the immediacy of having a local vendor being able to diagnose and repair problems that arise in the vehicles is paramount to keeping them available on the street. **For these reasons I recommend accepting Ragan's build price for the five vehicles in the amount of \$14,574.52.** (chart attached for individual car build pricing).

REQUESTED ACTION

These vehicles are fully funded through the MERF budget and total bids have come in substantially under budgeted figures. The police department is ready to update their fleet and requests the Public Safety Committee approve the vehicle vendor of their choice.

<u>CURRENT SQUADS TO BE TRADED & REPLACED</u>	<u>ODOMETER READINGS</u>
2014 Ford Utility (PATROL CAR)	115,509
2014 Ford Utility (PATROL CAR)	123,224
2006 Ford Crown Victoria (Chief's Car)	115,468
2008 Ford Expedition (Master Sergeant's Car)	174,492
2007 Chevrolet HHR (Investigation's Car)	125,785

<u>OTHER SURPLUS VEHICLES TO BE TRADED</u>	<u>ODOMETER READINGS</u>
2006 Ford Crown Victoria	122,108
2006 Ford Crown Victoria	130,000
2011 Ford Crown Victoria	121,050
2009 Ford Explorer XLT	104,801
2004 Chevrolet Impala	132,899
TOTAL TRADE-IN VALUE FOR <u>MANGOLD FORD</u>	<u>\$30,100</u>
TOTAL TRADE-IN VALUE FOR <u>UFTRING FORD</u>	<u>\$29,800</u>

NEW CAR PURCHASES

<u>VEHICLE DESCRIPTION</u>	<u>UFTRING FORD</u>	<u>MANGOLD FORD</u>	<u>MORROW BROS FORD State Bid</u>
2017 Ford Explorer Patrol SUV AWD	\$29,615	\$30,583	\$29,789
2017 Ford Explorer Patrol SUV AWD	\$29,615	\$30,583	\$29,789
2017 Patrol SUV AWD- No Lights (Chief's Car)	\$27,375	\$28,959	Not on state bid
2017 Administration SUV Ford Escape (Master Sgt)	\$24,007	\$24,515	\$29,009
2017 Ford Flex (Investigator's Car)	\$32,105	\$32,165	Not on state bid
Vehicle Price:	<u>\$142,717</u>	\$146,805	\$88,587
ALLOTED TRADE-IN PRICE:	\$29,800	\$30,100	<i>These prices are quoted before trade ins</i>
FINAL PURCHASE PRICE	\$112,917	\$116,705	\$88,587

<u>VEHICLE DESCRIPTION</u>	<u>RAGAN'S QUOTE-(BUILD PRICE)</u>
2017 Ford Explorer Patrol SUV AWD	\$3,070.75
2017 Ford Explorer Patrol SUV AWD	\$3,070.75
2017 Patrol SUV AWD-No Lights (Chief's Car)	\$3,598.37
2017 Administration SUV Ford Escape (MSgt)	\$3,364.65
2017 Ford Flex (Investigator's Car)	\$1,470.00
TOTAL BUILD PRICE:	\$14,574.52

<u>FINAL VEHICLE PRICE WITH BUILD</u>		
<u>UFTRING</u>	<u>MANGOLD</u>	<u>STATE</u>
\$142,717 (Purchase Price) - 29,800 (Trade-in Allowance) + 14,574.52 (Ragan Build Price) \$127,491.52 (5 Fully Equip)	\$146,805 (Purchase Price) - 30,100 (Trade-in Allowance) + 14,574.52 (Ragan Build Price) \$131,279.52 (5 Fully Equip)	\$88,587 (Purchase Price 3 Vehs) Unknown trade-in value +6435.40 (Ragan Build Price) \$95,022.40 (3 Fully Equip)