



Washington Police Department

Ted Miller – Chief of Police

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To: Mayor Manier and City Council

From: Ted Miler – Chief of Police

Date: May 18, 2017

Re: Police Vehicle Replacement (FY 17/18)

Cc: Jim Culotta – City Administrator

BACKGROUND

Five police vehicles are slated for replacement in the 17/18 budget. These include two marked and three unmarked police vehicles. At this time, we are asking for the purchase of three of the five vehicles slated for replacement. This would include two marked, front line patrol units and an administrative car to replace the Master Sergeants vehicle.

SUMMARY

We initially collected bids from Uftring Ford, Mangold Ford and the State bid price. Uftring had the low bid for the two Explorers and One Ford Escape at a total price of \$83,237. At the May 15th council meeting, council directed me to work with Uftring as the low bidder and finalize our trade-in vehicles as part of the process. We will initially be trading in the three vehicles that are being replaced as well as four units that were declared as "surplus" by the council in the recent past. The final purchase pricing from Uftring for the three vehicles (2 Ford Explorers and a Ford Escape) is as follows:

Uftring Ford Bid: Three (3) new vehicles: \$83,237 minus \$24,800 trade allowance, resulting in final bid of \$58,437.

Car Build Pricing

Historically the police department has used Ragan Communications to build the necessary equipment into the new vehicles (radios, lighting, wiring, cages etc.) to make them street serviceable. The reason for the single vendor pricing is that Ragan provides our communications system and having someone else install equipment that he will ultimately need to service is problematic. The police cars also have to be built in a standardized fashion so that every officer can immediately utilize any car in the fleet and automatically know where the emergency switches/equipment are located and how they operate while

under duress in an emergency run. Finally, the immediacy of having a local vendor being able to diagnose and repair problems that arise in the vehicles is paramount to keeping them available on the street. **For these reasons I recommend accepting Ragan's build price for the three vehicles in the amount of \$9,506.15.** (see attached chart for individual car build pricing).

REQUESTED ACTION

The police department is ready to update their fleet and requests council approve the purchase and build of the three police vehicles as listed.

CURRENT SQUADS TO BE TRADED & REPLACED	ODOMETER READINGS
2014 Ford Utility (Patrol Car)	115,509
2014 Ford Utility (Patrol Car)	123,224
2008 Ford Expedition (Master Sergeant's Car)	174,492

OTHER SURPLUS VEHICLES TO BE TRADED	
2008 Ford Crown Victoria	
2011 Ford Crown Victoria	
2009 Ford Explorer XLT	
2004 Chevrolet Impala	
NEW CAR PURCHASE PRICE (MINUS) TRADE-IN ALLOWANCE UFTRING FORD	
VEHICLE DESCRIPTION	UFTRING FORD PURCHASE PRICE
2017 Ford Explorer Patrol SUV AWD	\$29,615
2017 Ford Explorer Patrol SUV AWD	\$29,615
2017 Administration SUV Ford Escape (Master Sgt)	\$24,007
Vehicle Purchase Price:	\$83,237
ALLOTTED TRADE-IN PRICE:	-\$24,800 (TRADE-IN ALLOWANCE)
FINAL PURCHASE PRICE	\$58,437

VEHICLE DESCRIPTION	RAGAN'S QUOTE-(BUILD PRICE)
2017 Ford Explorer Patrol SUV AWD	\$3,070.75
2017 Ford Explorer Patrol SUV AWD	\$3,070.75
2017 Administration SUV Ford Escape (MSgt)	\$3,364.65
TOTAL BUILD PRICE:	\$9,506.15

UFTRING
\$83,237 (Purchase Price)
-24,800 (Trade-in Allowance)
+9,506.15 (Ragan Build Price)
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\$67,943.15 (3 Fully Equip)