



# Memo

---

TO: Mayor Manier and City Council  
FROM: Ed Andrews, Public Works Director  
DATE: June 30, 2017  
SUBJECT: Mower Reassignments & new 72" Mower Acquisition

---

The City currently provides a 1996 Bob-Cat Ransome mower to the Fire Department so they can mow the fire station property, which is city-owned. It is an owned, maintained and inventoried mower in the City's fleet but was not scheduled for replacement.

A review of our current mowing arrangement would allow of the acquisition of a 72" diesel powered unit to better assist with the larger area mowing at the Sewer Treatment Plants and provide backup to the Streets. With Council approval, the following re-assignments would be made to support this request:

- 1) Transfer the gas 54" Cub Cadet (est 3 yr old) mower currently in Streets to Fire Department
- 2) Streets would get the gas 52" Toro (est 1 yr old) at the Sewer Department,
- 3) Sewer Department we would in turn get the diesel 72" JD (est 2 yr old) mower in Streets and
- 4) Purchase new 72" diesel unit for Streets that mows the medians.

The older 72" JD unit in Sewer would be a back up to Streets. Sewer and Streets are alright with this proposal. Quotations for a 72" were sought from John Deere and Toro, the two predominate mower brands in our inventory.

John Deere 1570 – Martin Sullivan of Roanoke, IL	\$23,200
Toro GM 3280 – MTI / Wieland's of Washington, IL	\$23,640

Given current engine issues with the John Deere 1500 purchased in 2015, it is felt that consideration should be given to the Toro over the Deere even though they are not the low quotation.

This consideration is also being discussed with Public Works Committee.

cc: File



**JOHN DEERE**

### Quote Summary

**Prepared For:**

City Of Washington Illinois  
301 Walnut St  
Washington, IL 61571  
Business: 309-745-3336

**Prepared By:**

Dan Grebner  
Martin Sullivan, Inc.  
1520 County Road 2100 E  
Roanoke, IL 61561  
Phone: 309-923-2731  
dgrebner@martinsullivan.com

**Quote Id:** 15561745

**Created On:** 17 June 2017

**Last Modified On:** 19 June 2017

**Expiration Date:** 31 August 2017

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 1570 TerrainCut Commercial Front Mower (Less Mower Deck)	\$ 29,699.00	\$ 19,500.00 X	1 =	\$ 19,500.00
JOHN DEERE 72 In. Fastback Commercial Rear Discharge Deck	\$ 4,989.00	\$ 3,700.00 X	1 =	\$ 3,700.00
<b>Equipment Total</b>				<b>\$ 23,200.00</b>

### Quote Summary

Equipment Total \$ 23,200.00

SubTotal \$ 23,200.00

Est. Service Agreement Tax \$ 0.00

Total \$ 23,200.00

Down Payment (0.00)

Rental Applied (0.00)

**Balance Due \$ 23,200.00**

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

*Confidential*



MTI Distributing  
Equipment Proposal  
June 23, 2017



Expiration Date: 7/23/2017

**Kevin Schone**  
**City of Washington - Public Works**  
**107 Legion Road**  
**Washington, IL 61571**

NATIONAL IPA PRICING*				
Qty	Model Number	Description	Unit Price	Extension
1	30345	GM 3280-D 4WD	\$23,640.24	\$23,640.24
1	30404	72" Base Deck		
1	30303	72" Rear Discharge Completion Kit		
2	24-5790-01	Rear Weight		
4	325-8	Screw		
4	3253-7	Washer		
1	30313	Air Ride Seat Suspension		
1	30398	Milsco Seat		
Optional Accessory:				
1	30707	Armrest Kit	\$188.24	\$188.24
1	108-9687	Armrest Adaptor Kit		
<b>*City of Washington must register with the National IPA to receive the above quoted pricing.</b> <a href="http://www.nationalipa.org">www.nationalipa.org</a>			TOTALS	
			Equipment Total	\$23,828.48
			Toro Protection Plus	\$0.00
			Trade Ins	\$0.00
			Estimated Sales/Use Tax	\$0.00
			<b>Total</b>	<b>\$23,828.48</b>

Quote is valid for 30 days

New Toro commercial equipment comes with a two-year manufacturer warranty

Equipment delivery at no additional charge

All commercial products purchased by a credit card will be subject to a 2.5% service fee.

Thank you for the opportunity to submit this quote. If you have any questions, please do not hesitate in contacting us.

**Ryan Jerome**  
**Outside Sales Representative**  
314-873-3322

**Karen Wangenstein**  
**Inside Sales Representative**  
763-592-5643

MTI Distributing, Inc. • 8901 Springdale Avenue • Berkeley, MO 63134