

Snapshot of Major Revenue Sources

	4 Year Quarterly Average	Quarter ended 7/31/2017	Projected FY 2017-18	Budget FY 2017-18	Actual to Budget \$ Proj. Variance	Actual to Budget % Proj. Variance
Municipal Sales Tax	715,665	762,842	2,999,656	2,900,000	99,656	3.4%
Home Rule Sales Tax	524,818	563,938	2,136,366	2,175,000	(38,634)	-1.8%
Total Sales Tax	1,240,482	1,326,780	5,136,022	5,075,000	61,022	1.2%
Income Tax	371,557	507,321	1,360,000	1,500,000	(140,000)	-9.3%
Local Use Tax	81,332	90,049	378,000	380,000	(2,000)	-0.5%
Telecommunications Tax	83,418	64,322	249,844	320,000	(70,156)	-21.9%
Motor Fuel Tax	95,351	163,396	390,000	390,000	-	0.0%
Water Billings/Tech. Fees	317,981	788,265	1,891,836	1,667,000	224,836	13.5%
Sewer Billings/N. Tazewell	541,143	1,019,999	2,412,608	2,305,000	107,608	4.7%

REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

SALES TAX COLLECTIONS (1%)

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE		
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>		
							\$ YTD	% YTD	
Liab. May/Rcvd Aug	240,982	252,505	261,621	264,191	252,401	266,219	13,818	5.47%	
Liab. Jun/Rcvd Sep	235,728	239,187	265,617	241,073	248,534	252,089	17,373	3.47%	
Liab. Jul/Rcvd Oct	227,263	236,948	237,474	175,503	247,742	244,534	14,165	1.89%	
Liab. Aug/Rcvd Nov	224,541	229,018	240,859	248,358	246,241		-232,076	-23.33%	
Liab. Sep/Rcvd Dec	214,000	220,186	227,834	233,803	234,150		-466,226	-37.93%	
Liab. Oct/Rcvd Jan	214,962	216,256	242,555	244,840	253,304		-719,530	-48.54%	
Liab. Nov/Rcvd Feb	223,135	221,523	244,207	237,386	244,948		-964,478	-55.84%	
Liab. Dec/Rcvd Mar	283,879	291,206	286,318	278,420	297,060		-1,261,538	-62.32%	
Liab. Jan/Rcvd Apr	209,948	195,996	205,972	210,526	205,683		-1,467,221	-65.79%	
Liab. Feb/Rcvd May	194,505	198,099	197,970	208,840	223,758		-1,690,979	-68.91%	
Liab. Mar/Rcvd Jun	222,789	239,828	238,506	235,935	239,316		-1,930,295	-71.67%	
Liab. Apr/Rcvd Jul	233,412	246,516	243,642	247,960	250,819		-2,181,114	-74.09%	
TOTAL	\$2,725,144	\$2,787,268	\$2,892,575	\$2,826,835	\$2,943,956	\$762,842	<==YTD TOTAL		
						\$2,999,656	<==Year-End Projection		
						\$2,900,000	<==Budget		
						\$99,656	<==Projected \$ Variance (Actual to Budget)		
						3.44%	<==Projected % Variance (Actual to Budget)		

HOME RULE SALES TAX (1.25%)

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE		Admin Fees
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>		
							\$ YTD	% YTD	
Liab. May/Rcvd Aug	199,081	201,257	207,184	210,480	193,825	196,770	2,945	1.52%	
Liab. Jun/Rcvd Sep	183,407	186,941	203,830	179,233	186,669	187,716	3,992	1.05%	
Liab. Jul/Rcvd Oct	177,637	176,829	175,942	90,935	182,141	179,452	1,303	0.23%	3657.92
Liab. Aug/Rcvd Nov	176,192	175,369	183,113	182,042	177,151		-175,848	-23.77%	
Liab. Sep/Rcvd Dec	166,508	161,775	167,448	183,421	169,131		-344,979	-37.95%	
Liab. Oct/Rcvd Jan	164,334	162,934	184,290	180,895	186,366		-531,345	-48.51%	
Liab. Nov/Rcvd Feb	180,689	169,853	188,521	173,758	179,426		-710,771	-55.76%	
Liab. Dec/Rcvd Mar	213,652	210,455	204,637	199,183	210,546		-921,317	-62.03%	
Liab. Jan/Rcvd Apr	147,975	143,356	143,912	144,515	139,662		-1,060,979	-65.29%	
Liab. Feb/Rcvd May	141,882	139,254	136,242	140,555	151,215		-1,212,194	-68.25%	
Liab. Mar/Rcvd Jun	164,344	174,495	169,615	168,807	167,114		-1,379,308	-70.98%	
Liab. Apr/Rcvd Jul	183,281	179,300	179,524	185,756	188,184		-1,567,492	-73.54%	
TOTAL	\$2,098,982	\$2,081,818	\$2,144,258	\$2,039,580	\$2,131,430	\$563,938	<==YTD TOTAL		
						\$2,136,366	<==Year-End Projection		
						\$2,175,000	<==Budget		
						(\$38,634)	<==Projected \$ Variance (Actual to Budget)		
						-1.78%	<==Projected % Variance (Actual to Budget)		

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

*Both Sales Tax and Home Rule Sales tax had a reduced payment in October (for July) 2015 due to a one-time correction.

REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

LOCAL USE TAX

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
Liab. May/Rcvd Aug	18,991	18,616	22,944	26,635	28,969	29,329	360	1.24%
Liab. Jun/Rcvd Sep	21,234	24,725	25,610	30,043	32,673	31,021	-1,292	-2.10%
Liab. Jul/Rcvd Oct	17,547	21,270	21,838	27,855	26,003	29,699	2,404	2.74%
Liab. Aug/Rcvd Nov	19,592	19,874	23,650	25,452	28,347		-25,943	-22.37%
Liab. Sep/Rcvd Dec	20,072	21,442	28,697	29,264	29,140		-55,083	-37.95%
Liab. Oct/Rcvd Jan	19,507	23,011	27,152	29,472	31,781		-86,864	-49.10%
Liab. Nov/Rcvd Feb	20,550	21,663	25,813	29,044	30,856		-117,720	-56.66%
Liab. Dec/Rcvd Mar	29,352	34,084	39,127	41,533	47,948		-165,668	-64.79%
Liab. Jan/Rcvd Apr	20,432	18,073	13,843	25,518	27,698		-193,366	-68.23%
Liab. Feb/Rcvd May	15,304	17,742	27,019	26,011	26,067		-219,433	-70.90%
Liab. Mar/Rcvd Jun	19,209	23,425	28,487	30,565	33,898		-253,331	-73.78%
Liab. Apr/Rcvd Jul	21,081	21,595	27,963	29,771	29,110		-282,441	-75.83%
TOTAL	\$242,871	\$265,520	\$312,143	\$351,163	\$372,490	\$90,049	<==YTD TOTAL	
						\$378,000	<==Year-End Projection (per IML proj.)	
						\$380,000	<==Budget	
						(\$2,000)	<==Projected \$ Variance (Actual to Budget)	
						-0.53%	<==Projected % Variance (Actual to Budget)	

INCOME TAX COLLECTIONS

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
Coll. May/Rcvd July						104,902		
Coll. May/Rcvd Aug	128,387	134,360	141,007	158,957	140,822	66,319	30,399	21.59%
Coll. June/Rcvd Aug						138,773		
Coll. June/Rcvd Sept	99,979	87,728	85,200	112,660	98,673	78,225	148,724	62.10%
Coll. Jul/Rcvd Oct	80,564	83,478	82,258	92,246	82,006	119,102		
Coll. Aug/Rcvd Nov	79,913	81,439	80,440	87,859	89,575		-89,575	-100.00%
Coll. Sep/Rcvd Dec	125,829	142,084	143,528	154,416	132,368		-221,943	-100.00%
Coll. Oct/Rcvd Jan	95,077	94,072	96,766	101,815	88,843		-310,786	-100.00%
Coll. Nov/Rcvd Feb	78,464	75,087	72,762	79,626	80,489		-391,275	-100.00%
Coll. Dec/Rcvd Mar	121,628	139,048	123,282	149,402	130,133		-521,408	-100.00%
Coll. Jan/Rcvd Apr	143,576	147,566	183,938	163,493	150,507		-671,915	-100.00%
Coll. Feb/Rcvd May	80,508	84,283	80,242	94,651	78,777		-750,692	-100.00%
Coll. Mar/Rcvd June	139,796	147,387	163,977	146,456	151,918		-902,610	-100.00%
Coll. Apr/Rcvd July	258,219	228,742	271,281	206,427	202,840		-1,105,450	-100.00%
TOTAL	\$1,431,940	\$1,445,274	\$1,524,681	\$1,548,008	\$1,426,951	\$507,321	<==YTD TOTAL	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	\$1,360,000	<==Year-End Projection (per IML proj.)	
						\$1,500,000	<==Budget	
						(\$140,000)	<==Projected \$ Variance (Actual to Budget)	
						-9.33%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

TELECOMMUNICATIONS TAX

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							<u>\$ YTD</u>	<u>% YTD</u>
Liab. May/Rcvd Aug	33,013	32,322	30,294	28,009	24,591	22,157	-2,434	-9.90%
Liab. Jun/Rcvd Sep	35,297	31,992	30,333	27,518	24,172	21,606	-5,000	-10.25%
Liab. Jul/Rcvd Oct	24,895	30,729	30,242	27,725	24,329	20,559	-8,770	-12.00%
Liab. Aug/Rcvd Nov	32,780	30,700	29,006	26,064	24,942		-33,712	-34.39%
Liab. Sep/Rcvd Dec	37,884	34,705	29,689	37,691	23,425		-57,137	-47.04%
Liab. Oct/Rcvd Jan	32,742	33,047	28,612	26,469	24,282		-81,419	-55.87%
Liab. Nov/Rcvd Feb	31,656	32,611	25,037	25,573	23,365		-104,784	-61.96%
Liab. Dec/Rcvd Mar	32,636	32,092	31,199	29,491	24,390		-129,174	-66.76%
Liab. Jan/Rcvd Apr	32,647	32,060	27,878	24,728	23,018		-152,192	-70.29%
Liab. Feb/Rcvd May	32,475	29,512	28,885	24,775	22,889		-175,081	-73.13%
Liab. Mar/Rcvd Jun	32,520	30,237	29,048	25,202	22,608		-197,689	-75.45%
Liab. Apr/Rcvd Jul	32,524	24,859	28,006	24,446	21,898		-219,587	-77.34%
TOTAL	\$391,069	\$374,866	\$348,229	\$327,691	\$283,909	\$64,322	<==YTD TOTAL	
						\$249,844	<==Year-End Projection	
						\$320,000	<==Budget	
						(\$70,156)	<==Projected \$ Variance (Actual to Budget)	
						-21.92%	<==Projected % Variance (Actual to Budget)	

PERSONAL PROPERTY REPLACEMENT TAX

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							<u>\$ YTD</u>	<u>% YTD</u>
Coll. May/Rcvd Jun	-	-	-	-	-	-	-	#DIV/0!
Coll. Jun/Rcvd Jul	8,113	8,770	7,805	8,117	8,151	7,900	-251	-3.08%
Coll. Jul/Rcvd Aug	980	920	840	1,094	949	364	-836	-9.19%
Coll. Aug/Rcvd Sep	-	-	-	-	-	-	-836	-9.19%
Coll. Sep/Rcvd Oct	6,174	6,410	7,736	8,160	7,413	5,393	-2,856	-17.30%
Coll. Oct/Rcvd Nov	-	-	-	-	-	-	-2,856	-17.30%
Coll. Nov/Rcvd Dec	2,362	2,338	2,059	1,993	1,973		-4,829	-26.12%
Coll. Dec/Rcvd Jan	6,274	7,914	6,864	6,488	7,331		-12,160	-47.10%
Coll. Jan/Rcvd Feb	-	-	-	-	-		-12,160	0.00%
Coll. Feb/Rcvd Mar	1,964	2,349	1,959	2,606	4,709		-16,869	-55.26%
Coll. Mar/Rcvd Apr	9,948	10,496	11,992	9,280	11,997		-28,866	-67.88%
Coll. Apr/Rcvd May	8,976	7,747	9,880	7,498	7,726		-36,592	-72.82%
TOTAL	\$44,791	\$46,944	\$49,135	\$45,236	\$50,249	\$13,657	<==YTD TOTAL	
						\$41,558	<==Year-End Projection	
						\$31,000	<==Budget	
						\$10,558	<==Projected \$ Variance (Actual to Budget)	
						34.06%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT

MAJOR SOURCES OF INCOME

MOTOR FUEL TAX REVENUE

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							<u>\$ YTD</u>	<u>% YTD</u>
Coll. May/Rcvd Jun	32,728	38,484	29,459	21,451	34,206	33,596	-610	-1.78%
Coll. Jun/Rcvd Jul	27,569	26,415	33,022	-	21,572	21,898	-284	-0.51%
Coll. Jul/Rcvd Aug	32,217	30,982	22,423	-	34,625	34,982	73	0.08%
Coll. Aug/Rcvd Sep	32,291	36,382	30,484	21,711	54,613	43,713	-10,827	-7.47%
Coll. Sep/Rcvd Oct	28,039	25,736	32,809	-	29,025	29,207	-10,645	-6.12%
Coll. Oct/Rcvd Nov	30,670	28,520	33,255	-	33,600		-44,245	-21.31%
Coll. Nov/Rcvd Dec	32,696	37,887	38,110	169,180	34,234		-78,479	-32.45%
Coll. Dec/Rcvd Jan	31,328	33,372	35,817	34,156	35,902		-114,381	-41.18%
Coll. Jan/Rcvd Feb	30,405	30,735	27,188	32,990	34,129		-148,510	-47.61%
Coll. Feb/Rcvd Mar	25,836	24,167	13,948	33,248	32,540		-181,050	-52.56%
Coll. Mar/Rcvd Apr	30,575	27,900	35,199	28,595	27,744		-208,794	-56.10%
Coll. Apr/Rcvd May	26,026	39,174	33,049	34,442	33,135		-241,929	-59.69%
TOTAL	\$360,380	\$379,754	\$364,763	\$375,773	\$405,325	\$163,396 <==YTD TOTAL		
						\$390,000 <==Year-End Projection (per IML proj.)		
						\$390,000 <==Budget		
						\$0 <==Projected \$ Variance (Actual to Budget)		
						0.00% <==Projected % Variance (Actual to Budget)		

WATER USER FEES (Billed)

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							<u>\$ YTD</u>	<u>% YTD</u>
Apr usage/billed May	85,632	87,581	59,347	71,612	217,425	93,500	-123,925	-57.00%
May usage/billed Jun	191,743	198,592	137,929	151,506	1,117	104,921	-20,121	-9.21%
Jun usage/billed Jul	0	0	0	0	330,945	144,032	-207,034	-37.68%
Jul usage/billed Aug	99,158	91,153	77,258	104,941	375	143,456	-63,953	-11.63%
Aug usage/billed Sep	311,637	241,573	245,506	255,099	298,046	142,456	-219,543	-25.89%
Sep usage/billed Oct	0	0	0	0	129,912	134,388	-215,067	-21.99%
Oct usage/billed Nov	107,124	100,771	83,281	114,522	103,790		-318,857	-29.48%
Nov usage/billed Dec	195,696	246,795	196,552	180,482	111,188		-430,045	-36.05%
Dec usage/billed Jan	0	0	0	0	86,876		-516,921	-40.39%
Jan usage/billed Feb	87,872	87,911	91,288	96,917	98,139		-615,060	-44.64%
Feb usage/billed Mar	179,714	197,218	214,667	197,276	95,622		-710,682	-48.23%
Mar usage/billed Apr	0	0	0	0	90,199		-800,881	-51.22%
Apr usage/billed May	0	0	0	0	93,473		-894,354	-53.97%
Unbilled rec. diff.	17,277	-95,107	38,330	51,523	-283,965	-93,500	-703,889	-51.26%
TOTAL	\$1,275,853	\$1,156,487	\$1,144,158	\$1,223,878	\$1,373,142	\$669,253 <==YTD TOTAL		
						\$1,606,207 <==Year-End Projection (based on usage month)		
						\$1,385,000 <==Budget		
						\$221,207 <==Projected \$ Variance (Actual to Budget)		
						15.97% <==Projected % Variance (Actual to Budget)		

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT

MAJOR SOURCES OF INCOME

TECHNOLOGY FEE

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
May usage/billed Jun	0	0	0	0	0	23,934	23,934	#DIV/0!
Jun usage/billed Jul	0	0	0	0	0	23,764	47,698	#DIV/0!
Jul usage/billed Aug	0	0	0	0	0	23,971	71,669	#DIV/0!
Aug usage/billed Sep	0	0	0	0	0	23,641	95,310	#DIV/0!
Sep usage/billed Oct	0	0	0	0	23,714	23,702	95,298	401.86%
Oct usage/billed Nov	0	0	0	0	23,708		71,590	150.96%
Nov usage/billed Dec	0	0	0	0	23,705		47,885	67.32%
Dec usage/billed Jan	0	0	0	0	23,723		24,162	25.47%
Jan usage/billed Feb	0	0	0	0	23,780		382	0.32%
Feb usage/billed Mar	0	0	0	0	23,726		-23,344	-16.40%
Mar usage/billed Apr	0	0	0	0	23,848		-47,192	-28.39%
Apr usage/billed May	0	0	0	0	23,826		-71,018	-37.37%
TOTAL	\$0	\$0	\$0	\$0	\$190,030	\$119,012	<==YTD TOTAL	
						\$285,629	<==Year-End Projection	
						\$282,000	<==Budget	
						\$3,629	<==Projected \$ Variance (Actual to Budget)	
						1.29%	<==Projected % Variance (Actual to Budget)	

SEWER USER FEES: Billed

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
Apr usage/billed May	153,321	163,745	115,199	135,309	394,539	168,847	-225,692	-57.20%
May usage/billed Jun	321,258	355,052	245,292	269,464	1,665	181,817	-45,540	-11.49%
Jun usage/billed Jul	0	0	0	0	525,895	196,750	-374,685	0.00%
Jul usage/billed Aug	157,769	165,097	147,491	181,881	335	189,637	-185,383	-20.10%
Aug usage/billed Sep	345,787	350,627	383,056	409,722	420,927	192,108	-414,202	-30.83%
Sep usage/billed Oct	0	0	0	0	205,814	183,812	-436,204	0.00%
Oct usage/billed Nov	175,358	168,640	154,172	163,622	179,045		-615,249	-35.60%
Nov usage/billed Dec	298,409	368,518	322,390	253,217	207,668		-822,917	-42.51%
Dec usage/billed Jan	0	0	0	0	159,883		-982,800	0.00%
Jan usage/billed Feb	162,397	162,251	174,623	170,619	183,093		-1,165,893	-51.16%
Feb usage/billed Mar	317,695	373,661	394,785	354,450	178,314		-1,344,207	-54.71%
Mar usage/billed Apr	0	0	0	0	167,861		-1,512,068	-57.60%
Apr usage/billed May					168,847		-1,680,915	-60.16%
Unbilled rec. diff.	54,382	-159,905	56,070	67,397	-507,426	-168,847	-1,342,336	-58.71%
TOTAL	\$1,986,376	\$1,947,686	\$1,993,078	\$2,005,681	\$2,286,460	\$944,124	<==YTD TOTAL	
						\$2,265,898	<==Year-End Projection	
						\$2,150,000	<==Budget	
						\$115,898	<==Projected \$ Variance (Actual to Budget)	
						5.39%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

SEWER USER FEES: N. Tazewell (Collected)

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY12-13</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
Rcvd May	0	0	0	0	0	0	0	0.00%
Rcvd Jun (Apr/May)	24,808	23,818	26,291	23,130	25,476	23,513	-1,963	-7.71%
Rcvd Jul	0	0	0	0	0	0	-1,963	-7.71%
Rcvd Aug (Jun/Jul)	29,025	24,584	26,617	25,047	26,915	27,511	-1,367	-2.61%
Rcvd Sep	0	0	0	0	0	0	-1,367	-2.61%
Rcvd Oct (Aug/Sep)	23,086	27,617	24,349	25,648	26,015	24,851	-2,531	-3.23%
Rcvd Nov	0	0	0	0	0	0	-2,531	-3.23%
Rcvd Dec (Oct/Nov)	22,186	23,539	28,488	21,904	25,914		-28,445	-27.27%
Rcvd Jan	0	0	0	0	0		-28,445	-27.27%
Rcvd Feb (Dec/Jan)	24,963	24,139	22,813	25,066	23,587		-52,032	-40.68%
Rcvd Mar	0	0	0	0	0		-52,032	-40.68%
Rcvd Apr (Feb/Mar)	21,269	22,181	22,915	24,479	23,697		-75,729	-49.95%
TOTAL	\$145,337	\$145,878	\$151,473	\$145,274	\$151,604	\$75,875	<==YTD TOTAL	
						\$146,710	<==Year-End Projection	
						\$155,000	<==Budget	
						(\$8,290)	<==Projected \$ Variance (Actual to Budget)	
						-5.35%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

SEWER USER FEES: Total

	Actual	Actual	Actual	Actual	Actual	Actual	CUMULATIVE CHANGE	
	<u>FY11-12</u>	<u>FY13-14</u>	<u>FY14-15</u>	<u>FY15-16</u>	<u>FY16-17</u>	<u>FY17-18</u>	<u>FY16-17 to FY 17-18</u>	
							\$ YTD	% YTD
May	153,321	163,745	115,199	135,309	394,539	168,847	-225,692	-57.20%
June	346,066	378,870	271,583	292,594	27,141	205,330	-47,503	-11.27%
July	0	0	0	0	525,895	196,750	-376,648	-39.75%
August	186,794	189,681	174,108	206,928	27,250	217,148	-186,750	-19.16%
September	345,787	350,627	383,056	409,722	420,927	192,108	-415,569	-29.77%
October	23,086	27,617	24,349	25,648	231,829	208,663	-438,735	-26.96%
November	175,358	168,640	154,172	163,622	179,045	0	-617,780	-34.20%
December	320,595	392,057	350,878	275,121	233,582	0	-851,362	-41.73%
January	0	0	0	0	159,883	0	-1,011,245	-45.96%
February	187,360	186,390	197,436	195,685	206,680	0	-1,217,925	-50.60%
March	317,695	373,661	394,785	354,450	178,314	0	-1,396,239	-54.01%
April	21,269	22,181	22,915	24,479	191,558	0	-1,587,797	-57.18%
Unbilled rec. diff.	54,382	-159,905	56,070	67,397	-507,426	-168,847	-1,249,218	-55.05%
TOTAL	\$2,131,713	\$2,093,564	\$2,144,551	\$2,150,955	\$2,269,217	\$1,019,999	<==YTD TOTAL	
						\$2,412,608	<==Year-End Projection	
						\$2,305,000	<==Budget	
						\$107,608	<==Projected \$ Variance (Actual to Budget)	
						4.67%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

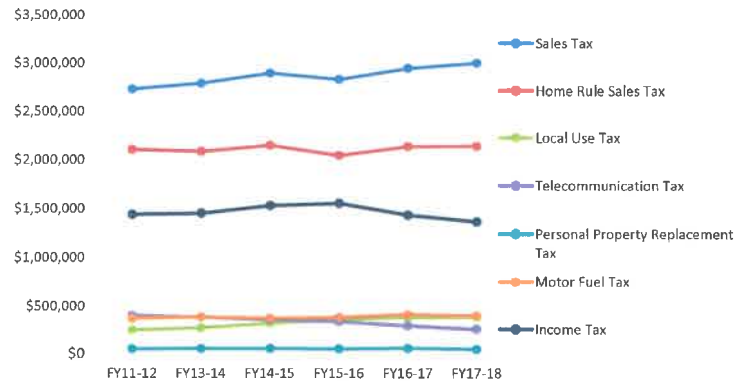
REVENUE TRACKING REPORT

MAJOR SOURCES OF INCOME

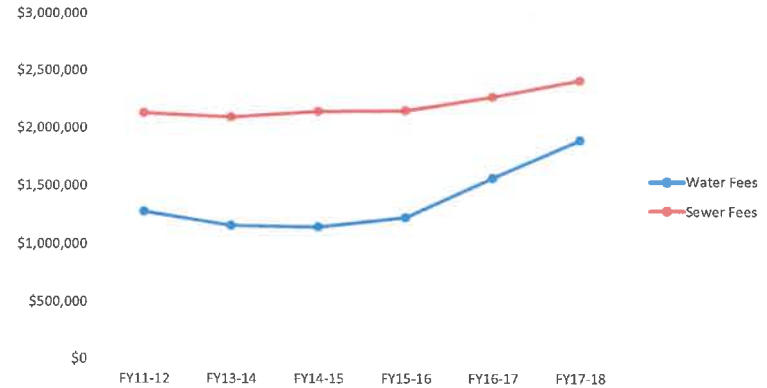
ALL REVENUE - GRAND TOTALS

Actual FY11-12	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	FY17-18
\$10,803,057	\$10,714,144	\$10,997,867	\$10,943,060	\$11,503,873	\$3,980,258 <==YTD TOTAL
					\$11,941,876 <==Year-End Projection
					\$11,723,000 <==Budget
					\$218,876 <==Projected \$ Variance (Actual to Budget)
					1.87% <==Projected % Variance (Actual to Budget)

General Fund/MFT Revenue Trends



Water/Sewer User Fee Revenue Trends



	Actual FY11-12	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Projected FY17-18
Sales Tax	\$2,725,144	\$2,787,268	\$2,892,575	\$2,826,835	\$2,943,956	\$2,999,656
Home Rule Sales Tax	\$2,098,982	\$2,081,818	\$2,144,258	\$2,039,580	\$2,131,430	\$2,136,366
Local Use Tax	\$242,871	\$265,520	\$312,143	\$351,163	\$372,490	\$378,000
Income Tax	\$1,431,940	\$1,445,274	\$1,524,681	\$1,548,008	\$1,426,951	\$1,360,000
Telecommunication Tax	\$391,069	\$374,866	\$348,229	\$327,691	\$283,909	\$249,844
Personal Property Replacement Tax	\$44,791	\$46,944	\$49,135	\$45,236	\$50,249	\$41,558
Motor Fuel Tax	\$360,380	\$379,754	\$364,763	\$375,773	\$405,325	\$390,000
Water Fees	\$1,275,853	\$1,156,487	\$1,144,158	\$1,223,878	\$1,563,172	\$1,891,836
Sewer Fees	\$2,131,713	\$2,093,564	\$2,144,551	\$2,150,955	\$2,269,217	\$2,412,608