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## MEMORANDUM

TO: Mayor Manier and Committee of the Whole  
FROM: Joanie Baxter, Controller *JEB*  
DATE: December 8, 2017  
SUBJECT: Workers Compensation Insurance

### EXECUTIVE SUMMARY

In 2011, the City Council approved Bitco (formerly Bituminous Insurance) as the Workers Compensation carrier, with Winter Insurance as the agent. At the time, it was agreed that competitive proposals would be sought for this type of insurance periodically as circumstances dictate and the Finance and Personnel Committee concurred. This is the second consecutive year that Winter Insurance has been asked to shop the market for competitive quotes.

Joe Shoehorn from Winter Insurance brought forth 3 proposals as follows:

Current	Bitco	IPRF	ICRMT
110,755	93,529	86,827	114,162

### BACKGROUND

In the prior year, Illinois Public Risk Fund (IPRF) also submitted the lowest quote, but we were unable to obtain references and thus were reluctant to recommend. This year, IPRF did provide references and Staff talked with three of them including two local – the Park District and Fire Department. The feedback received from these clients of IPRF has been very favorable. An added benefit is IPRF offers a safety grant (City of Lincoln received \$32,000 in 2017). IPRF has offered a grant in the amount of \$2,171 to the City of Washington as a New Business Safety Grant as part of their proposal.

### REQUESTED ACTION

For the reasons stated above, **Staff recommends that the proposal from Illinois Public Risk Fund in the amount of \$86,827 be recommended to the City Council for approval to provide workers compensation insurance for the period January 1, 2018 through January 1, 2019.** This represents a decrease of \$23,928 or 21.6% compared to the current year premium of \$110,755. Total budgeted expense for FY 17-18 is \$130,100 (25% in calendar year policy). Joe will be in attendance at the Committee of the Whole meeting to answer any questions you may have.

C: Jim Culotta, City Administrator