



## Washington Police Department

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Chief of Police

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TO: The Honorable Mayor Manier and Washington City Council  
FROM: Chief Michael D. McCoy and Deputy Chief Jeff Stevens  
RE: Scheduled Vehicle Replacement  
DATE: May 31, 2018

Mayor and Aldermen,

After obtaining guidance from the Public Safety Committee, the Department sought replacement vehicles for our 2009 Crown Victoria used by a detective and a 2010 Ford Explorer used as a pool vehicle, normally for training, but also available for investigative use.

We sought a mix of vehicles to fit these uses and applied the guidance provided by PSC, then sought area dealers who could provide an acceptable package using the above-listed vehicles as trade ins.

We sought bids from three dealers seeking immediate delivery. All of the dealers have locations in Tazewell County, although that was not a condition to bid. Two dealers responded with bids. We based the bid requests on available inventory within 25 miles, a commonly-available search criterion. Searches based on a 50-mile radius were not significantly different.

Uftring's package price with trade ins was \$41,116 (\$20,558 each) for two vehicles with expected useful lives of 5 and 6 years.

A second reputable vendor submitted a bid package with a net cost of \$38,742 - \$39,242 (dependent on final trade evaluation) for vehicles with expected useful lives of 5 and 6 years. The price difference of 4.56 – 5.78 % over the average of 5.5 years equates to \$340.73 - \$431.64 per year. Our analysis of the specific vehicle features is that the overall value of the Uftring package justifies the additional expense.

The Department requests authorization to execute the described purchase agreement with Uftring Auto Group.