



# Memo

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TO: Mayor Manier and City Council  
FROM: Kevin Schone, Public Works Manager  
DATE: June 18, 2018  
SUBJECT: Emergency Compressor Replacement WTP#2

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Recently one pump of the duplex compressor failed and repair costs are approximately 70% of replacement. The current compressor is original to the plant and is approximately 24 years old. This compressor provides air to the valves that allow backwashing of the filters.

Staff requested quotes from three vendor for its replacement. The following are the results of this request:

PSI (Power Supply of Illinois)	\$6975.00 Freight included
Delta	\$5099.00 Freight not included
Ingersoll Rand	\$5181.40 Freight included (250.00)

Delta did not respond to Staffs request for shipping charges. It should also be noted that the spare motor on the shelf from the current compressor will be compatible with the new Ingersoll Rand compressor.

Based on the above, it is staff's recommendation to purchase a new duplex compressor from Ingersoll Rand for the amount of \$5181.40 including shipping.

This matter has been placed on the City Council meeting agenda of Monday, June 18, 2018 for review and approval.

# PSI POWER SUPPLY of ILLINOIS

125 Thunderbird Lane, Suite 208

East Peoria, IL 61611

TEL: (309) 694-6425

City of Washington water treatment  
115 W Jefferson St  
Washington, IL 61571

May 29, 2018  
Quote # 1805-9811

Attention: Mr. Tim Randall (PH: 309-208-8689, E: trandall@ci.washington.il.us)  
Subject: Compressor

We at Power Supply want to thank you for the opportunity to submit a proposal for the referenced project. We understand you are looking for price and availability on a duplex 5HP air cooled reciprocating compressor package, with 460/3/60 and with after coolers. Following is our submittal.

## COMPRESSOR

One (1) New Gardner Denver Model HR5D-12 Rewards Series Duplex, 5HP air cooled reciprocating compressor package with standard equipment. Including: alternator panel with 460/3/60 electrics, FVNR starter, air cooled after coolers, automatic tank drain, Low oil level monitor, vibration isolators mounted on 120 gallon horizontal receiver.  
Capacity: 35 CFM @ 175 PSIG

**Total Price ----- \$ 6,975.00 net freight included**

**SHIPMENT:** 1-2 weeks ARO, subject to prior sale

**TERM:** Net 30 days with approved credit. All applicable sales and usage tax will be added unless tax exemption certificate is provided at time of order. All prices are F.O.B. point of shipment and are valid for 45 days from quote date then subject to review.

If you have any questions or need additional information please feel free to call me at 217-521-5800.  
Thanks again for the opportunity to work with you on this project.

Sincerely,

*Greg Dierker*

Sales

CC: Randy – Decatur Office



Headquarters - Chicagoland  
2201 Curtiss St.  
Downers Grove, IL  
630-960-3900

Northern Illinois  
1000 N Rand Rd #212  
Wauconda, IL  
800-325-1987

Central Illinois  
1115 S.W. Adams  
Peoria, IL  
309-637-5500

Eastern Illinois  
13415 E Route 17  
Grant Park, IL  
800-325-1987

Central Iowa  
5751 NE 22nd St #303  
Des Moines, IA  
800-325-1987

Eastern Iowa  
4th St S W Unit  
Cedar Rapids, IA  
319-862-2500

Quote Number 00014185

Quote Date 5/31/2018

Name Tim Randall

Prepared By Dennis Winne

Account Name City of Washington

Address 1115 Southwest Adams Street

Email trandall@ci.washington.il.us

Peoria, IL 61602

Phone 309-444-4172

United States

Email dwinne@deltaind.net

Phone (630) 742-9235

Freight & Taxes not Included

Quantity	Product Number	Expanded Description	Sales Price	Total Price
1.00	Saylor Beall 5 HP Duplex Unit	Custom 1	\$5,099.00	\$5,099.00
Grand Total			\$5,099.00	

#### Terms & Conditions of Sale

Sales Tax not included. Prices are subject to change without notice. Terms are net 30 days, subject to credit approval. Incoming and outgoing freight not included unless itemized above. Installation not included unless itemized above. Installations require a 50% down payment. Authorized returns are subject to a minimum 15% restocking fee. Credit Card payments are subject to a 3% service charge.

Delta Industries, Inc. (Seller) shall retain title (ownership) to equipment until full payment has been received from buyer. In the event of default in payment under conditions mentioned herein, or in the event that a proceeding in bankruptcy or insolvency be instituted by or against buyer, seller may enter premises, repossess itself of said equipment/work, the same as though the sale had not been made.

Buyer shall keep equipment free of taxes and encumbrances, shall not remove said equipment from the premises without written permission of seller, and shall not transfer an interest in said equipment or in this contract without written consent of seller until all payments due hereunder have been made.

The products are warranted to be free of defects in materials and workmanship only to the extent specified within the individual manufacturer's warranty for the period of time specified by the manufacturer's warranty for the product type and models involved.

Seller shall not be liable for any loss, damage or expense of any kind or nature, caused directly or indirectly by any equipment sold hereunder whatsoever and howsoever caused. Seller shall not be liable for any loss of profits, business, goodwill, interruption of business, or for incidental or consequential merchant-ability or fitness of purpose, damages related to this agreement.

The technical and pricing information contained in this proposal is privileged and confidential information, intended only for the use of the individual or entity named above. Any dissemination, distribution or copy of this proposal is strictly prohibited.

#### Acceptance of Proposal



**Presented To:**

- City of Washington

**Prepared By:**

- Ahmad Shams  
ahmad.shams@irco.com  
131 W Diversey Ave  
Elmhurst, IL 60126  
Cell Phone: 312.919.9139

**Prepared On:** 5/24/2018

This proposal is valid until 6/23/2018. After that date the quote and terms in the proposal may need to be revised.



## Reciprocating Air Compressor 2-2475E5-P Type 30

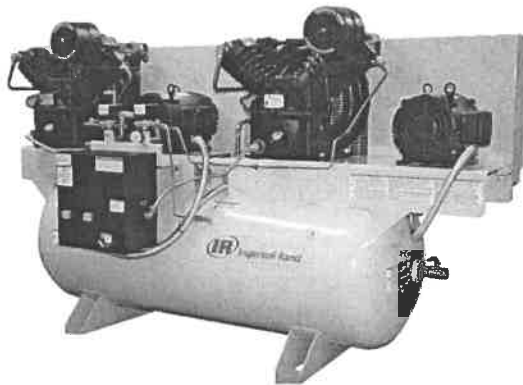


Image for reference only

### Technical Information:

**Capacity:** 17.1 cfm @ 125 psig per pump

**Maximum Operating Pressure:** 175 psig

**Receiver Tank:** 120 Gallon Horizontal

**Weight:** 1265 lbs.

**Connection Size:** 1/2" NPT

**Dimensions (L x W x H):** 84" x 35" x 48"

*Additional Engineering Data available upon request*

### Product Description:

The Type-30 Premium duplex reciprocating compressors utilize cast iron pump housings and one-piece connecting rods to provide ruggedness and durability. By combining a basic package with accessories such as aircooled aftercooler, electronic drain and low oil level switch the compressor is a perfect solution for somebody who demands unparalleled reliability in toughest applications.

When industrial grade performance is required, Ingersoll Rand Type-30 duplex compressors provide maximum operating pressure, increased airflow and extended duty. For over 75 years, the legendary Type-30 has provided demanding customers with a dependable air supply to meet a variety of applications. The Type-30 models are flexible enough to satisfy a small repair shop's needs or to support heavy-duty, industrial and automotive applications.

### Key Features & Benefits:

- 100% Cast Iron Cylinders & Frame
- 360° Cylinder Cooling
- E-Series Alternator
- Available in 200/230/460/575 Voltage
- Auto Start/Stop Controls
- Low Oil Level Switch
- Electronic Drain
- Aircooled Aftercooler

### Key Options Available:

- Start-Up Kit
- Install Kit



## Quote Summary

Quote #: 1-78IR59Z

All amounts are displayed in USD

Product Description	Qty	Extended Price
Premium Duplex Package, 2475 Bare, 120H Tank, 460/3/60, 175 PSIG, Auto Start & Stop, 5HP Recip Compressor	1	\$4,931.40
Start-up Kit	1	
Duplex 120 / 240 Gallon Package Installation Kit	1	
Freight	1	\$250.00

Delivery : 10-15 Days  
Payment Terms : NET30 or Bank Card  
FOB : Exworks  
Freight Terms : Prepaid  
Freight : Best Way

Pricing and availability is subject to change without notice.

Upon submission of your order, please include the following information: payment terms, preferred payment method, purchase order number, tax status (if exempt please include a copy of your tax exemption certificate with your order). For US, please remit all payments to Ingersoll Rand, 15768 Collections Center Drive, Chicago, IL, 60693. For Canada, please remit all payments to Faire Remise A, C/O T10223C PO Box 4918 STN A, Toronto, ONTARIO M5W 0C9, Canada. Also, please be aware that Ingersoll Rand accepts payment via credit card, and EFT.

## STANDARD TERMS AND CONDITIONS OF SALE

**1. General** Any written or oral order received from Buyer by Ingersoll-Rand Company ("Company") is governed by the Standard Terms and Conditions of Sale outlined herein ("Terms"). COMPANY'S ACCEPTANCE OF BUYER'S ORDER IS EXPRESSLY CONDITIONED ON BUYER'S ACCEPTANCE OF THESE TERMS. Company rejects any terms and conditions inconsistent with these Terms and to any other terms proposed by Buyer in accepting Company's proposal. No agreement, oral or written, in any way claiming to modify these Terms and Conditions will be binding on Company unless agreed to in writing by an authorized representative of Company.

**2. Taxes** Prices do not include any present or future Federal, State, or local property, license, privilege, sales, use, excise, gross receipts or other like taxes or assessments applicable to this order ("Taxes"). All Taxes will be itemized separately. Buyer will be responsible for the payment of any Taxes to Company unless Buyer provides a valid exemption certificate. If the exemption certificate is not recognized by the governmental taxing authority, Buyer will reimburse Company for any Taxes, including any interest or penalty assessed against Company.

**3. Title and Risk of Loss** Title and risk of loss or damage to equipment will pass to Buyer upon tender of delivery FOB Company facility, except that Buyer grants Company a lien on and a purchase money security interest in and to all of the right, title, and interest of Buyer in the equipment purchased hereunder until full payment has been made.

### **4. Credit Terms**

**a. Payment.** Buyer shall pay the amounts due and owing to Company identified on each invoice in full and in accordance with the terms specified on each invoice.

**b. Invoice Disputes.** Buyer shall notify Company in writing of any dispute with any invoice (along with substantiating documentation) prior to the invoice due date. Invoices for which no such timely notification is received shall be deemed accepted by Buyer as true and correct. The parties shall seek to resolve all such disputes expeditiously and in good faith. Should any dispute arise with respect to any goods delivered by Company to Buyer, Buyer shall nevertheless pay all invoices covering goods not in dispute, without setoff, defense or counter-claim.

**c. Late Payments.** On any invoice not paid when due, Buyer shall pay a late charge from the due date to the date of actual payment at the lesser of the simple interest rate of 12% per annum calculated monthly or the highest rate permissible under applicable law. Buyer shall reimburse Company for all costs incurred in collecting any late payments, including, without limitation, attorneys' fees. In addition to all other remedies available under these Terms and Conditions or at law (which Company does not waive by the exercise of any rights hereunder), Company shall be entitled to suspend the delivery of any goods if Buyer fails to pay any amounts when due.

**d. Acceleration.** Should Buyer fail to make any payment required hereunder, Company may, without notice, declare all obligations of Buyer to Company ("Obligations") immediately due and payable, whether or not such late charges are included in any statement of account rendered by Company to Buyer.

**e. No Partial Payments.** Buyer irrevocably agrees that it will not, without Company's prior written consent in each instance, tender any payments for less than the full amount of the invoices to which said payment applies ("Partial Payments"). Any Partial Payments tendered by or for the account of

Buyer shall not extinguish or otherwise affect any unpaid portion of the subject invoices, despite any notation on or accompanying said payment such as "in full payment," "in full satisfaction," or words of similar effect.

**f. Sufficient Funds.** Buyer represents that all checks issued to Company will be honored by the drawee bank, and that no checks will be so issued unless Buyer then has funds on deposit in an amount sufficient to cover all checks issued by Buyer. Buyer acknowledges that this representation will be materially relied upon by Company in extending credit to Buyer.

**g. Right to Set Off.** Any payment received by Company from Buyer may be applied by Company against any obligation owing by Buyer to Company, regardless of any statement appearing on or referring to such payment, without discharging Buyer's liability for any additional amounts owing by Buyer to Company. The acceptance by Company of such payment shall not constitute a waiver of Company's right to pursue any remaining balance. With respect to any monetary obligations of Company to Buyer, including without limitation, volume rebates and advertising rebates, Company may, at any time, setoff and appropriate and apply such amounts against any sums that are, or will become, owing, due or payable to Company by Buyer under these Terms and Conditions or any other agreement.

### **5. Financial Condition of Buyer**

**a. Receipt of Goods While Insolvent.** In the event that Buyer receives any goods from Company while Buyer is insolvent (as such term is used in §2-702 of the Uniform Commercial Code, United-States of America), this writing and the invoices received from Company relating to such goods shall constitute Company's demand for reclamation of such goods.

**b. Withdraw of Credit Approval.** Company reserves the right before shipment of any goods ordered by Buyer from Company, to require that all or a portion of the purchase price relating thereto be paid to Company, in good funds, prior to shipment.

**c. Material Adverse Change in Financial Condition.** Notwithstanding the stated due date of any obligations, all Obligations shall become immediately due and payable, without notice, in the event that Company determines there to have been a material adverse change in the financial condition or business affairs of Buyer so that in Company's reasonable judgment Buyer's ability to pay the Obligations has become impaired.

**d. Verification of Credit References.** Company is authorized to contact any credit references provided by Buyer, and to disclose any information reasonably necessary to determine Buyer's credit worthiness. Company is also authorized to obtain personal credit reports on any partner, principal, officer, or potential guarantor in determining Buyer's creditworthiness. Company may also disclose any information concerning its relationship with Buyer which is requested by anyone identifying themselves as an existing or potential creditor of Buyer.

**e. Disclosure of Buyer's Right to a Statement of Reasons for Action.** If this application is not approved in full or if any other adverse action is taken with respect to Buyer's credit, Buyer has the right to request within 60 days of Company's notification of such adverse action, a statement of specific reasons for such action, which statement will be provided within 30 days of said request.

**6. Delivery** Company will deliver goods within a reasonable time after receipt of Buyer's order and in no event will delivery dates be construed as falling within the meaning of "time is of the essence."

**7. Force Majeure** Company will not be liable for any loss or damage due to delays arising from causes beyond the reasonable control of Company, including but not limited to any acts of God, fire, flood, earthquake or explosion, strikes or other labor difficulties, wars, riots, terrorist threats, national emergencies, or acts of governments. In such events, Company will have additional time within which to deliver or perform as may be reasonably necessary under the circumstances. If Buyer requires drawings, procedures, standards or similar material for approval, delivery schedules will be calculated from the time such approvals are received by Company. Any hold points, witness points, or Buyer inspection requirements must be identified by Buyer at the time of quotation and/or order placement. Additional inspection or testing required by Buyer will extend delivery dates accordingly.

**8. Storage Fee** If Buyer is not able to accept delivery on the date agreed to by the parties, Buyer will pay Company a storage fee equivalent to one and one half percent (1.5%) of the total order value per calendar month or fraction thereof (calculated and charged on a per day basis) until the date of delivery ("Storage Fee"). Additionally, if Company is performing installation services and at the time of delivery Buyer's location is not ready or is unsafe for installation, Company reserves the right to postpone or to discontinue work. In such event, Company may charge Buyer an amount equivalent to the Storage Fee until such time that the location is ready and safe for installation, as determined by Company.

**9. Warranty** Company warrants that the equipment manufactured by it and services provided by it will be free from defects in material and workmanship, for the duration of the specified Warranty Period. For new equipment, a period of twelve (12) months from the date of initial operation not to exceed eighteen (18) months from shipment, whichever first occurs; for parts and services, six (6) months from the date of shipment; for services, six (6) months from the date of installation, inclusive of transportation and installation costs if installed by Company or six (6) months from the date of delivery exclusive of transportation and installation costs if not installed by Company (each a "Warranty Period"). Equipment or parts manufactured by others are warranted only to the extent of the original manufacturer's warranty to Company.

If equipment, parts or services are nonconforming, Buyer must provide prompt written notice to Company within the Warranty Period, and Company will, at its option, correct such nonconformity by suitable repair or replacement to equipment or part or correction to defective workmanship. If repair or replacement is not feasible, Company will, at its option, refund the full purchase price for such equipment, part or service.

Company will have no responsibility to repair or replace defective equipment, parts or service resulting from Buyer's failure to store, install, maintain, or operate the equipment according to Company's specific recommendations or in accordance with good industry practices. Company will not be liable for any repairs, replacements or adjustments or any costs of labor performed by Buyer or any third-party without Company's prior written approval. This warranty will not apply to any non-standard component which Buyer directs Company to use or add to the equipment. The effects of corrosion, erosion, deterioration occasioned by chemical and abrasive action or excessive heat, and normal wear and tear are specifically excluded from the warranty.

COMPANY MAKES NO OTHER WARRANTY OR REPRESENTATION OF ANY KIND, EXPRESS OR IMPLIED, EXCEPT THAT OF TITLE, AND ALL

IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.

Correction of defects whether patent or latent, in the manner and for the duration of the Warranty Period, will constitute fulfillment of all Company's liabilities for such defects with respect to or arising out of equipment, parts, or services provided hereunder. Warranty work does not assure uninterrupted operation of equipment.

**10. Order Cancellation** If Buyer cancels an order, Buyer will pay a cancellation fee to Company in an amount equal to Company's direct out of pocket costs incurred plus a percentage of the order value to cover sales and administrative expenses. The percentage is based on the proportion of time which has elapsed from the date the order is placed to the originally scheduled shipment date as follows:

Percent of time elapsed from PO date to scheduled ship date	Cancellation fee % of PO Value
0-10%	5%
11-20%	15%
21-30%	25%
31-40%	35%
41-50%	45%
51-60%	55%
61-70%	65%
71-80%	75%
81-90%	85%
91-100%	95%

**11. Compliance with Laws** Company will comply with all applicable laws and regulations in effect in the location of manufacture on the date an order is placed. Compliance with any local governmental laws or regulations relating to location, use, or operation of the equipment, or its use in conjunction with other equipment, will be the sole responsibility of Buyer. Equipment purchased hereunder is produced in accordance with all applicable requirements of Section 6, 7, and 12 of the Fair Labor Standards Act as amended and of regulations and orders of the United States Department of Labor issued under Section 14 thereof. Where applicable, the Federal Equal Credit Opportunity Act prohibits creditors from discrimination against credit applicants on the basis of race, color, religion, national origin, sex, marital status, or age (provided that the applicant has the capacity to enter into a binding contract); because of all or part of the applicant's income derives from any public assistance programs; or because the applicant has in good faith exercised any right under the Consumer Protection Act. The federal agency that administers compliance with this law concerning the creditor is the Federal Trade Commission, Washington, D.C.

**12. Export Control** Buyer agrees not to disclose or export, either directly or indirectly, any Company technology or information, or the direct product thereof, to any destination or person if such disclosure or export is prohibited by U.S. laws and regulations. In particular, Buyer will not use and will not permit any third party to use Company technology or information in connection with the design, production, use or storage of chemical, biological or nuclear weapons or missiles of any kind. This paragraph will survive the termination of this contract.

**13. Patent Indemnity** Company will defend Buyer against any proceeding based upon a claim that the equipment manufactured by Company infringes any U.S. patent, provided that Company is promptly notified in writing and



given authority, information, and assistance for defense of the same. If any claim materially interferes with Buyer's use of the equipment, Company will, at its option, procure for Buyer the right to continue to use such equipment, modify it so that it becomes non-infringing, replace it with non-infringing equipment, or will remove the equipment and refund the purchase price. Company does not accept any liability whatsoever in respect to patents claiming more than the equipment furnished hereunder or claiming methods or processes to be carried out with the aid of such equipment. The foregoing states the entire liability of Company with regard to patent infringement.

**14. Limitation of Liability** THE REMEDIES OF BUYER SET FORTH HEREIN ARE EXCLUSIVE, AND THE TOTAL LIABILITY OF COMPANY WITH RESPECT TO THIS CONTRACT, WHETHER BASED ON CONTRACT, WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY OR OTHERWISE, WILL NOT EXCEED THE PURCHASE PRICE FOR THE EQUIPMENT, PART OR SERVICE THAT IS THE BASIS FOR THE CLAIM.

IN NO EVENT WILL COMPANY BE LIABLE TO BUYER, ANY SUCCESSORS IN INTEREST, OR ANY BENEFICIARY OR ASSIGNEE OF THIS CONTRACT FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT, SPECIAL, OR PUNITIVE DAMAGES, OR LOST PROFITS OR REVENUE ARISING OUT OF THIS CONTRACT OR ANY BREACH THEREOF, OR ANY DEFECT IN, OR FAILURE OF, OR MALFUNCTION OF THE EQUIPMENT, PART OR SERVICE HEREUNDER, WHETHER OR NOT SUCH LOSS OR DAMAGE IS BASED ON CONTRACT, WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY, OR OTHERWISE.

**15. Assignment** Buyer will not assign or transfer this contract without the prior written consent of Company, and such consent will not be unreasonably withheld. Additionally, Buyer will not sell all or a substantial portion of its assets to another entity (the "Successor") without the prior written consent of Company. In the event that Buyer does not provide such notice to Company and the business previously conducted by Buyer is or may be continued by the Successor, Buyer shall be liable for and shall pay on demand the amount of all accounts receivable due by Successor to Company arising from the date of such sale of assets to the date Company learns of such asset sale.

**16. No Waiver** No waiver by Company of any of the provisions of this Contract is effective unless explicitly set forth in writing and signed by Company. No failure to exercise, partial exercise, or delay in exercising, any right, remedy, power or privilege arising from this Contract operates, or may be construed, as a waiver thereof.

**17. Governing Law** The rights and obligations of the parties will be governed by the laws of the State of North Carolina excluding any conflict of law provisions. The United Nations Convention on Contracts for the International Sale of Goods will not apply to this contract.

**18. No Reference Required** Buyer and Company agree that each order shall constitute a separate contract, the performance of which will be governed exclusively by these Terms. This Agreement shall govern an order regardless of whether or not this document is attached to or referenced in the order. Excluded from applicability to an order include, but are not limited to: (i) any other terms and conditions contained in the order, including terms contained on the reverse side of the order; (ii) any reference in an order to Buyer's Internet site for terms and conditions; (iii) any reference in an order to any other agreement, document or terms unless agreed to in writing by the Parties. In the event of a conflict between any terms and conditions of an order (except (iii) above), Terms shall prevail and govern the order.



## Ingersoll-Rand Company Proposal for Equipment Sales

Americas Region

**TERMS AND CONDITIONS OF SALE:** This proposal and any resulting order shall be governed by Ingersoll-Rand Company Standard Terms and Conditions of Sale, attached hereto and incorporated by reference. Unless previously agreed to in writing, any different Terms & Conditions appearing on the PO, including preprinted terms, shall not be accepted and may cause delays in acceptance of the Purchase Order.

**TERMS OF PAYMENT:** For Orders \$99,999 and below: Net 30 days from date of shipment.

For Orders \$100,000 and Over:

30% of order value invoiced on Ingersoll Rand acceptance of Purchase Order.

30% of order value invoiced 8 weeks from Ingersoll Rand Acceptance of Purchase Order

40% of order value invoiced on Shipment of Equipment

All invoices are due Net 30. All payments are to be made in the agreed upon currency (see proposal). Above percentages apply to the entire PO value. Pro rata payments on the last milestone to apply as shipments are made. Progress Payments on any special installations will be included in our proposal. Please include specific Progress Payments on your Purchase Order. Missing or different Payment Terms on the Purchase Order may cause delays in acceptance of the Purchase Order.

**SHIPMENT:** Shipments will be made in (see proposal) weeks after acceptance of the PO by Ingersoll Rand and receipt of complete information necessary for manufacturing. All Shipments are FOB Shipping Point. Freight will be charged at the rate quoted if shown on a separate line on the Purchase Order. Otherwise, freight will be added to the PO value on each shipment invoice. Any different shipment or freight terms on the Purchase Order may cause delays in acceptance of the Purchase Order.

**DRAWINGS:** Drawings will be submitted in (see proposal) weeks after acceptance of the PO by Ingersoll Rand and receipt of complete information necessary for manufacture.

**PRICE POLICY:** Prices are firm for shipments scheduled not more than 360 days from date of order. If shipment is scheduled beyond 360 days from the date of order, escalation is required. (For current escalation policies refer to your local Ingersoll Rand representative).

All Proposals are valid for a period not to exceed 60 days from the date of Proposal. The Company reserves the right to amend such Proposals at any time. All orders are considered taxable unless a valid tax exemption certificate is supplied at the time of order.

**SCOPE CHANGES:** Price and lead time are based on the accompanying quote. Changes to this scope either at time of order or any time before delivery may result in changes to price and / or lead time.

**CANCELLATION & ORDER HOLDS:** as specified in the Ingersoll-Rand Company Standard Terms and Conditions of Sale.

Please reference the quotation number and revision level provided by Ingersoll Rand on your PO.

Form 3814 05.2017