REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

SALES TAX COLLECTIONS (1%)

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Liab. May/Rcvd Aug	252,505	261,621	264,191	252,401	266,219	282,534	16,315	6.13%
Liab. Jun/Rcvd Sep	239,187	265,617	241,073	248,534	252,089	265,714	29,940	5.78%
Liab. Jul/Rcvd Oct	236,948	237,474	175,503	247,742	244,534	268,932	54,338	7.12%
Liab. Aug/Rcvd Nov	229,018	240,859	248,358	246,241	255,333	263,576	62,581	6.15%
Liab. Sep/Rcvd Dec	220,186	227,834	233,803	234,150	245,778			
Liab. Oct/Rcvd Jan	216,256	242,555	244,840	253,304	246,305			
Liab. Nov/Rcvd Feb	221,523	244,207	237,386	244,948	249,043			
Liab. Dec/Rcvd Mar	291,206	286,318	278,420	297,060	307,793			
Liab. Jan/Rcvd Apr	195,996	205,972	210,526	205,683	223,713			
Liab. Feb/Rcvd May	198,099	197,970	208,840	223,758	206,483			
Liab. Mar/Rcvd Jun	239,828	238,506	235,935	239,316	261,738			
Liab. Apr/Rcvd Jul	246,516	243,642	247,960	250,819	251,416			
TOTAL	**$2,787,268**	**$2,892,575**	**$2,826,835**	**$2,943,956**	**$3,010,444**	**$1,080,756**	**<==YTD TOTAL**	
					$2,943,956	**$3,195,478**	**<==Year-End Projection**	
					$2,900,000	**$3,060,000**	**<==Budget**	
					$43,956	**$135,478**	**<==Projected $ Variance (Actual to Budget)**	
					1.52%	**4.43%**	**<==Projected % Variance (Actual to Budget)**	

HOME RULE SALES TAX (1.25%)

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD	Admin Fees
Liab. May/Rcvd Aug	201,257	207,184	210,480	193,825	196,770	213,191	16,421	8.35%	3,241
Liab. Jun/Rcvd Sep	186,941	203,830	179,233	186,669	187,716	194,309	23,014	5.99%	2,952
Liab. Jul/Rcvd Oct	176,829	175,942	90,935	182,141	179,452	256,680	100,242	17.78%	3,901
Liab. Aug/Rcvd Nov	175,369	183,113	182,042	177,151	178,710	265,072	186,604	25.13%	4,030
Liab. Sep/Rcvd Dec	161,775	167,448	183,421	169,131	168,764				
Liab. Oct/Rcvd Jan	162,934	184,290	180,895	186,366	178,635				
Liab. Nov/Rcvd Feb	169,853	188,521	173,758	179,426	179,165				
Liab. Dec/Rcvd Mar	210,455	204,637	199,183	210,546	212,225				
Liab. Jan/Rcvd Apr	143,356	143,912	144,515	139,662	143,661				
Liab. Feb/Rcvd May	139,254	136,242	140,555	151,215	138,294				
Liab. Mar/Rcvd Jun	174,495	169,615	168,807	167,114	176,103				
Liab. Apr/Rcvd Jul	179,300	179,524	185,756	188,184	175,675				
TOTAL	**$2,081,818**	**$2,144,258**	**$2,039,580**	**$2,131,430**	**$2,115,170**	**$929,252**	**<==YTD TOTAL***		**$7,931**
					$2,131,430	**$2,646,645**	**<==Year-End Projection**		
					$2,175,000	**$2,700,000**	**<==Budget**		
					($43,570)	**($53,355)**	**<==Projected $ Variance (Actual to Budget)**		
					-2.00%	**-1.98%**	**<==Projected % Variance (Actual to Budget)**		

***new .5% sales tax not collected until Aug./rec'd Oct.**

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

*Both Sales Tax and Home Rule Sales tax had a reduced payment in October (for July) 2015 due to a one-time correction.

jeb11/16/2018

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

LOCAL USE TAX

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Liab. May/Rcvd Aug	18,616	22,944	26,635	28,969	29,329	37,297	7,968	27.17%
Liab. Jun/Rcvd Sep	24,725	25,610	30,043	32,673	31,021	39,943	16,890	27.99%
Liab. Jul/Rcvd Oct	21,270	21,838	27,855	26,003	29,699	38,748	25,939	28.81%
Liab. Aug/Rcvd Nov	19,874	23,650	25,452	28,347	31,584	36,851	31,206	25.66%
Liab. Sep/Rcvd Dec	21,442	28,697	29,264	29,140	33,285			
Liab. Oct/Rcvd Jan	23,011	27,152	29,472	31,781	33,054			
Liab. Nov/Rcvd Feb	21,663	25,813	29,044	30,856	38,289			
Liab. Dec/Rcvd Mar	34,084	39,127	41,533	47,948	48,429			
Liab. Jan/Rcvd Apr	18,073	13,843	25,518	27,698	31,555			
Liab. Feb/Rcvd May	17,742	27,019	26,011	26,067	32,451			
Liab. Mar/Rcvd Jun	23,425	28,487	30,565	33,898	39,190			
Liab. Apr/Rcvd Jul	21,595	27,963	29,771	29,110	34,204			
TOTAL	**$265,520**	**$312,143**	**$351,163**	**$372,490**	**$412,090**	**$152,839**	**<==YTD TOTAL**	
					$412,239	**$455,565**	**<==Year-End Projection (per IML)**	
					$380,000	**$430,000**	**<==Budget**	
					$32,239	**$25,565**	**<==Projected $ Variance (Actual to Budget)**	
					8.48%	**5.95%**	**<==Projected % Variance (Actual to Budget)**	

INCOME TAX COLLECTIONS

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Coll. May/Rcvd July					104,902			
Coll. July/Rcvd Aug	134,360	141,007	158,957	140,822	66,319	104,175	-67,046	-39.16%
Coll. June/Rcvd Aug					138,773			
Coll. Aug/Rcvd Sept	87,728	85,200	112,660	98,673	78,225	101,671	-182,373	-46.98%
Coll. Sep/Rcvd Oct	83,478	82,258	92,246	82,006	119,102	158,015	-143,460	-28.28%
Coll. Oct/Rcvd Nov	81,439	80,440	87,859	89,575	89,635	113,807	-119,288	-19.98%
Coll. Nov/Rcvd Dec	142,084	143,528	154,416	132,368	78,913			
Coll. Dec/Rcvd Jan	94,072	96,766	101,815	88,843	115,005			
Coll. Jan/Rcvd Feb	75,087	72,762	79,626	80,489	166,469			
Coll. Feb/Rcvd Mar	139,048	123,282	149,402	130,133	83,689			
Coll. Mar/Rcvd Apr	147,566	183,938	163,493	150,507	140,666			
Coll. Apr/Rcvd May	84,283	80,242	94,651	78,777	227,204			
Coll. May/Rcvd June	147,387	163,977	146,456	151,918	104,960			
Coll. Apr/Rcvd July	228,742	271,281	206,427	202,840	141,916			
TOTAL	**$1,445,274**	**$1,524,681**	**$1,548,008**	**$1,426,951**	**$1,655,778**	**$477,668**	**<==YTD TOTAL**	
					$1,793,760	**$1,571,616**	**<==Year-End Projection (per IML)**	
					$1,500,000	**$1,570,000**	**<==Budget**	
					$293,760	**$1,616**	**<==Projected $ Variance (Actual to Budget)**	
					19.58%	**0.10%**	**<==Projected % Variance (Actual to Budget)**	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

jeb11/16/2018

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

TELECOMMUNICATIONS TAX

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Liab. May/Rcvd Aug	32,322	30,294	28,009	24,591	22,157	19,853	-2,304	-10.40%
Liab. Jun/Rcvd Sep	31,992	30,333	27,518	24,172	21,606	19,693	-4,217	-9.64%
Liab. Jul/Rcvd Oct	30,729	30,242	27,725	24,329	20,559	19,347	-5,429	-8.44%
Liab. Aug/Rcvd Nov	30,700	29,006	26,064	24,942	20,879	18,793	-7,515	-8.82%
Liab. Sep/Rcvd Dec	34,705	29,689	37,691	23,425	19,080			
Liab. Oct/Rcvd Jan	33,047	28,612	26,469	24,282	19,141			
Liab. Nov/Rcvd Feb	32,611	25,037	25,573	23,365	19,473			
Liab. Dec/Rcvd Mar	32,092	31,199	29,491	24,390	20,957			
Liab. Jan/Rcvd Apr	32,060	27,878	24,728	23,018	20,159			
Liab. Feb/Rcvd May	29,512	28,885	24,775	22,889	19,967			
Liab. Mar/Rcvd Jun	30,237	29,048	25,202	22,608	20,292			
Liab. Apr/Rcvd Jul	24,859	28,006	24,446	21,898	19,875			
TOTAL	**$374,866**	**$348,229**	**$327,691**	**$283,909**	**$244,145**	**$77,686**	**<==YTD TOTAL**	
					$243,014	**$222,611**	**<==Year-End Projection**	
					$320,000	**$250,000**	**<==Budget**	
					($76,986)	**($27,389)**	**<==Projected $ Variance (Actual to Budget)**	
					-24.06%	**-10.96%**	**<==Projected % Variance (Actual to Budget)**	

PERSONAL PROPERTY REPLACEMENT TAX

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Coll. May/Rcvd Jun	-	-	-	-	-		-	#DIV/0!
Coll. Jun/Rcvd Jul	8,770	7,805	8,117	8,151	7,900	7,013	-887	-11.23%
Coll. Jul/Rcvd Aug	920	840	1,094	949	364	709	-542	-6.56%
Coll. Aug/Rcvd Sep	-	-	-	-	-	-	-542	-6.56%
Coll. Sep/Rcvd Oct	6,410	7,736	8,160	7,413	5,393	6,346	411	3.01%
Coll. Oct/Rcvd Nov	-	-	-	-	-	-	411	3.01%
Coll. Nov/Rcvd Dec	2,338	2,059	1,993	1,973	1,422			
Coll. Dec/Rcvd Jan	7,914	6,864	6,488	7,331	4,842			
Coll. Jan/Rcvd Feb	-	-	-	-	-			
Coll. Feb/Rcvd Mar	2,349	1,959	2,606	4,709	4,295			
Coll. Mar/Rcvd Apr	10,496	11,992	9,280	11,997	8,829			
Coll. Apr/Rcvd May	7,747	9,880	7,498	7,726	9,000			
TOTAL	**$46,944**	**$49,135**	**$45,236**	**$50,249**	**$42,045**	**$14,068**	**<==YTD TOTAL**	
					$50,249	**$43,310**	**<==Year-End Projection**	
					$31,000	**$43,000**	**<==Budget**	
					$19,249	**$310**	**<==Projected $ Variance (Actual to Budget)**	
					62.09%	**0.72%**	**<==Projected % Variance (Actual to Budget)**	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

MOTOR FUEL TAX REVENUE

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Coll. May/Rcvd Jun	38,484	29,459	21,451	34,206	33,596	34,914	1,318	3.92%
Coll. Jun/Rcvd Jul	26,415	33,022	-	21,572	21,898	31,997	11,417	20.57%
Coll. Jul/Rcvd Aug	30,982	22,423	-	34,625	34,982	37,554	13,989	15.46%
Coll. Aug/Rcvd Sep	36,382	30,484	21,711	54,613	43,713	36,213	6,489	4.84%
Coll. Sep/Rcvd Oct	25,736	32,809	-	29,025	29,207	30,250	7,532	4.61%
Coll. Oct/Rcvd Nov	28,520	33,255	-	33,600	33,440	65,656	39,748	20.19% incl. High Growth
Coll. Nov/Rcvd Dec	37,887	38,110	169,180	34,234	34,080			
Coll. Dec/Rcvd Jan	33,372	35,817	34,156	35,902	44,112			
Coll. Jan/Rcvd Feb	30,735	27,188	32,990	34,129	34,237			
Coll. Feb/Rcvd Mar	24,167	13,948	33,248	32,540	29,662			
Coll. Mar/Rcvd Apr	27,900	35,199	28,595	27,744	32,186			
Coll. Apr/Rcvd May	39,174	33,049	34,442	33,135	37,924			
TOTAL	$379,754	$364,763	$375,773	$405,325	$409,037	$236,584	<==YTD TOTAL	
					$409,037	$418,291	<==Year-End Projection (per IML)	
					$390,000	$420,000	<==Budget	
					$19,037	($1,709)	<==Projected $ Variance (Actual to Budget)	
					4.88%	-0.41%	<==Projected % Variance (Actual to Budget)	

WATER USER FEES (Billed)

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Apr usage/billed May	87,581	59,347	71,612	217,425	93,500	121,113	27,613	29.53%
May usage/billed Jun	198,592	137,929	151,506	1,117	104,921	126,864	49,556	24.98%
Jun usage/billed Jul	0	0	0	330,945	144,032	129,196	34,720	10.14%
Jul usage/billed Aug	91,153	77,258	104,941	375	143,456	137,083	28,347	5.83%
Aug usage/billed Sep	241,573	245,506	255,099	298,046	142,456	135,094	20,985	3.34%
Sep usage/billed Oct	0	0	0	129,912	134,388	126,109	12,706	1.67%
Oct usage/billed Nov	100,771	83,281	114,522	103,790	106,625	98,800	4,881	0.56%
Nov usage/billed Dec	246,795	196,552	180,482	111,188	100,127			
Dec usage/billed Jan	0	0	0	86,876	94,296			
Jan usage/billed Feb	87,911	91,288	96,917	98,139	98,466			
Feb usage/billed Mar	197,218	214,667	197,276	95,622	97,230			
Mar usage/billed Apr	0	0	0	90,199	88,602			
Apr usage/billed May	0	0	0	93,473	98,838			
Unbilled rec. diff.	-95,107	38,330	51,523	-283,965	-93,500			
TOTAL	$1,156,487	$1,144,158	$1,223,878	$1,373,142	$1,353,437	$874,259	<==YTD TOTAL	
					$1,353,437	$1,361,036	<==Year-End Projection (based on usage month)	
					$1,385,000	$1,486,250	<==Budget	
					($31,563)	($125,214)	<==Projected $ Variance (Actual to Budget)	
					-2.28%	-8.42%	<==Projected % Variance (Actual to Budget)	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

jeb11/16/2018

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

TECHNOLOGY FEE

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
May usage/billed Jun	0	0	0	0	23,934	23,978	44	0.18%
Jun usage/billed Jul	0	0	0	0	23,764	24,113	393	0.82%
Jul usage/billed Aug	0	0	0	0	23,971	24,015	437	0.61%
Aug usage/billed Sep	0	0	0	0	23,641	24,216	1,012	1.06%
Sep usage/billed Oct	0	0	0	23,714	23,702	24,167	1,477	1.24%
Oct usage/billed Nov	0	0	0	23,708	23,809	23,960	1,628	1.14%
Nov usage/billed Dec	0	0	0	23,705	23,840			
Dec usage/billed Jan	0	0	0	23,723	23,913			
Jan usage/billed Feb	0	0	0	23,780	23,750			
Feb usage/billed Mar	0	0	0	23,726	23,910			
Mar usage/billed Apr	0	0	0	23,848	23,995			
Apr usage/billed May	0	0	0	23,826	23,953			
TOTAL	**$0**	**$0**	**$0**	**$190,030**	**$286,182**	**$144,449**	**<==YTD TOTAL**	
					$286,182	**$289,444**	**<==Year-End Projection**	
					$282,000	**$282,000**	**<==Budget**	
					$4,182	**$7,444**	**<==Projected $ Variance (Actual to Budget)**	
					1.48%	**2.64%**	**<==Projected % Variance (Actual to Budget)**	

SEWER USER FEES: Billed

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Apr usage/billed May	163,745	115,199	135,309	394,539				
May usage/billed Jun	355,052	245,292	269,464	1,665	181,817	185,925	4,108	2.26%
Jun usage/billed Jul	0	0	0	525,895	196,750	186,336	-6,306	0.00%
Jul usage/billed Aug	165,097	147,491	181,881	335	189,637	181,063	-14,880	-2.62%
Aug usage/billed Sep	350,627	383,056	409,722	420,927	192,108	188,417	-18,571	-2.44%
Sep usage/billed Oct	0	0	0	205,814	183,812	191,787	-10,596	-1.12%
Oct usage/billed Nov	168,640	154,172	163,622	179,045	170,556	165,993	-15,159	-1.36%
Nov usage/billed Dec	368,518	322,390	253,217	207,668	185,143			
Dec usage/billed Jan	0	0	0	159,883	175,062			
Jan usage/billed Feb	162,251	174,623	170,619	183,093	183,797			
Feb usage/billed Mar	373,661	394,785	354,450	178,314	180,738			
Mar usage/billed Apr	0	0	0	167,861	163,178			
Apr usage/billed May				168,847	182,620			
Unbilled rec. diff.	-159,905	56,070	67,397	-507,426				
TOTAL	**$1,947,686**	**$1,993,078**	**$2,005,681**	**$2,286,460**	**$2,185,218**	**$1,099,521**	**<==YTD TOTAL**	
					$2,185,218	**$2,155,500**	**<==Year-End Projection**	
					$2,150,000	**$2,250,000**	**<==Budget**	
					$35,218	**($94,500)**	**<==Projected $ Variance (Actual to Budget)**	
					1.64%	**-4.20%**	**<==Projected % Variance (Actual to Budget)**	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

jeb11/16/2018

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

SEWER USER FEES: N. Tazewell (Collected)

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
Rcvd Jun, May usage	23,818	26,291	23,130	25,476	23,513	14,283	14,283	-39.25%
Rcvd Jul, Jun usage	0	0	0	0	0	10,878	25,161	7.01%
Rcvd Aug, Jul usage	24,584	26,617	25,047	26,915	27,511	13,047	38,208	-25.12%
Rcvd Sep, Aug usage	0	0	0	0	0	13,463	51,671	1.27%
Rcvd Oct, Sep usage	27,617	24,349	25,648	26,015	24,851	11,856	63,527	-16.27%
Rcvd Nov, Oct usage	0		0	0	0	13,045	76,572	0.92%
Rcvd Dec, Nov usage	23,539	28,488	21,904	25,914	24,834			
Rcvd Jan, Dec usage	0	0	0	0	0			
Rcvd Feb, Jan usage	24,139	22,813	25,066	23,587	24,088			
Rcvd Mar, Feb usage	0	0	0	0	0			
Rcvd Apr, Mar usage	22,181	22,915	24,479	23,697	20,345			
Rcv May, Apr usage					13,812			
TOTAL	**$145,878**	**$151,473**	**$145,274**	**$151,604**	**$158,954**	**$76,572**	**<==YTD TOTAL**	
					$158,954	**$160,414**	**<==Year-End Projection**	
					$155,000	**$150,000**	**<==Budget**	
					$3,954	**$10,414**	**<==Projected $ Variance (Actual to Budget)**	
					2.55%	**6.94%**	**<==Projected % Variance (Actual to Budget)**	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

SEWER USER FEES: Total

	Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
May	187,563	141,490	158,439	420,015	205,330	200,208	200,208	-2.56%
June	378,870	271,583	292,594	27,141	220,263	200,619	400,827	-6.18%
July	0	0	0	525,895	189,637	191,941	592,768	-3.79%
August	189,681	174,108	206,928	27,250	219,619	201,464	794,232	-5.11%
September	350,627	383,056	409,722	420,927	183,812			
October	27,617	24,349	25,648	231,829	195,407			
November	168,640	154,172	163,622	179,045	185,143			
December	392,057	350,878	275,121	233,582	199,896			
January	0	0	0	159,883	183,797			
February	186,390	197,436	195,685	206,680	204,826			
March	373,661	394,785	354,450	178,314	180,738			
April	22,181	22,915	24,479	191,558	183,523			
Unbilled rec. diff.	-159,905	56,070	67,397	-507,426	0			
TOTAL	**$2,117,382**	**$2,170,842**	**$2,174,085**	**$2,294,693**	**$2,351,991**	**$794,232**	**<==YTD TOTAL**	
					$2,344,172	**$2,315,914**	**<==Year-End Projection**	
					$2,305,000	**$2,400,000**	**<==Budget**	
					$39,172	**($84,086)**	**<==Projected $ Variance (Actual to Budget)**	
					1.70%	**-3.50%**	**<==Projected % Variance (Actual to Budget)**	

NOTE: The FY 2017-18 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

REVENUE TRACKING REPORT
MAJOR SOURCES OF INCOME

ALL REVENUE - GRAND TOTALS

Actual FY13-14	Actual FY14-15	Actual FY15-16	Actual FY16-17	Actual FY17-18	Actual FY18-19	CUMULATIVE CHANGE FY17-18 to FY 18-19 $ YTD	% YTD
$10,737,962	$11,024,158	$10,966,190	$11,529,349	$11,886,788	$4,781,793		
				$12,049,484	$12,519,911	<==Year-End Projection	
				$11,723,000	$12,641,250	<==Budget	
				$326,484	($121,339)	<==Projected $ Variance (Actual to Budget)	
				2.78%	-0.96%	<==Projected % Variance (Actual to Budget)	