



TO: Mayor Manier and City Council

FROM: Kevin Schone, Public Works Manager

DATE: April 15, 2019

SUBJECT: Post Ratification Additional Road Salt Delivery

This year the City of Washington participated with Tazewell County as well as several other Villages and Township Road Districts, including Washington Township, in purchasing road salt for the 18/19 season. Council will remember that Compass Minerals of Overland, Kansas was the lone bidder at \$84.13/Ton and represented a 25.6% increase over last year's price and 10.3% greater than the Tazewell County Engineer's estimate. Council will also remember approval of Compass Minerals at the City Council meeting of November 5, 2018.

In November of 2018, 1150 tons of road salt was ordered to keep within the budgeted amount of \$97,500.00 for fiscal year 18/19. Because this past winter proved to be difficult with the amount of snow, ice, and freezing rain, all of the 1150 tons ordered as well as an additional 150 tons left over from fiscal year 17/18 was used to make multiple treatments to keep the roads clear and the traveling public safe. Because of these multiple treatments it was realized that the City could soon be out of salt to treat the roadways, so in early February the upper limit of the City's contract with Tazewell County was exercised and an additional 322 tons was ordered. The additional road salt amounted to \$27,081.45. The balance of salt remaining in the salt shed is approximately 350 tons and will be used in the 19/20 winter season.

Staff has reviewed the invoices for the additional road salt and recommends authorization for the additional \$27,081.45 to Compass Mineral of Overland Kansas.

This matter is being placed on the City Council consent agenda for review and action for April 15, 2019.