



CITY OF WASHINGTON, ILLINOIS
Committee of the Whole Agenda Communication

Meeting Date: 11-9-2020

Prepared By: Kevin Schone- Public Works Director

Agenda Item: F250 4X4 Purchase Consideration

Explanation: This year's budget allows for the purchase of a F250 4X4 pickup to be used by the wastewater treatment plant. Staff sought prices through the State of Illinois' Joint Purchasing Program, however the bid has been protested and it is not known when the protest will be resolved. Because of this, local vendors were contacted for pricing on the F250 purchase. Below is the result of staff's efforts.

Uftring \$28,170 (Trade = \$600)

Velde \$28,436 (Trade = \$2000)

Mangold \$29,006 (Trade = \$800)

Fiscal Impact: The FY 20/21 budget has \$24,000 budgeted for the purchase of this truck.

Recommendation/

Committee Discussion Summary: As you can see from the prices submitted above all three vendors came in above the budget. During the budget process staff made assumption for the trade of the 2010 Crown Victoria based on previous trade amounts, unfortunately the trade amounts were less than expected. All vendors used Government pricing on their offer.

Uftring of E. Peoria Il. is the lowest quote at \$28,170 however Velde included a \$900 Power Equipment Group in its pricing? This was not asked for and previously ordered pickups do not have these options.

The MERF account has sufficient funds to cover the overage on the quoted pricing, as such staff would recommend moving forward with the purchase of this truck.

Action Requested: Direction to bring forward to the City Council meeting of November 16th.



UFTRING FORD

500 Fairlane Drive East Peoria, IL 61611

www.uftringcommercial.com

Prepared for: City of Washington
Stock no: order
Date quoted : 08/25/20
Quote no: TB0825-2
(Valid thru end of month only)

Vehicle Information

Year	2021	Make	Ford	Model	F250 4x4 Regular Cab
GVWR	10,000	Engine	6.2L V8	Trans	6 Spd Automatic
Vehicle Equipment	White, 4 wheel drive, Regular cab, All terrain tires, Electronic locking rear axle, Brake controller & Cruise control				

Vehicle List Price	\$39,775.00
Discounts and Applicable Government Incentives	-\$11,163.00
Vehicle Selling Price	\$28,612.00
Trade Value(s): 2010 Ford Crown Vic #AX130039	-\$600.00
License and Title - Municipal Plates	\$158.00
Subtotal	\$28,170.00 *

Options not included in above price: ADD





Total Purchase Price with Options *

* Payment is required when the vehicle is delivered. Additional adds subject to markup and/or deposit.

Municipal lease/purchase option available for this purchase. Payment quotes available upon request.

Dealer Tim Berlett

Customer _____

DATE OF ORDER		 VELDE 		VELDE FORD SALES, INC. 2200 North 8th Street Pekin, Illinois 61554 (888) 221-2804 VeldeFordPekin.com		SALESMAN NAME	
DELIVERY DATE				DEAL NUMBER			
EMAIL		CELL PHONE		WORK PHONE			
NAME #1 CITY OF WASHINGTON		STREET		HOME PHONE			
NAME #2		CITY		STATE		ZIP	
VEHICLE BEING PURCHASED PLEASE ENTER MY ORDER FOR THE FOLLOWING: <input checked="" type="checkbox"/> NEW <input type="checkbox"/> CAR <input type="checkbox"/> USED <input type="checkbox"/> TRUCK				STOCK NO.			
YEAR 2021 MAKE FORD MILEAGE				SS #1		SS #2	
MODEL SUPERDUTY F350 BODY TYPE W4X4 S/BED				DOB #1		DOB #2	
COLOR WHITE TRIM				142" WB LT245 ALL TERRAIN 3.23 LOCKING AXLE POWER EQUIPMENT GROUP • POWER WINDOWS/LOCKS • 11 TAILGATE LOCK • TELESCOPING MIRROR-POWERGLASS • REMOTE KEYLESS ENTRY TRAILER TOW PKG 10,000 GVWR SNOW PLOW PREP BRAKE CONTROLLER CRUISE CONTROL			
VIN #							
EQUIPMENT AWD <input type="checkbox"/> 4WD <input type="checkbox"/> AUTO <input type="checkbox"/> AC <input type="checkbox"/> REAR-AC <input type="checkbox"/> PW-PL <input type="checkbox"/> PW-SEAT <input type="checkbox"/> TILT/CRUISE <input type="checkbox"/> WHEELS <input type="checkbox"/> LEATHER <input type="checkbox"/> MNRF <input type="checkbox"/> PANO-ROOF <input type="checkbox"/> 6-CD <input type="checkbox"/> NAV <input type="checkbox"/> MACH-AUDIO <input type="checkbox"/> DVD-ENT <input type="checkbox"/> BLIS <input type="checkbox"/> SYNC <input type="checkbox"/> BEDLINER <input type="checkbox"/> TOW-PAC <input type="checkbox"/> TOPPER <input type="checkbox"/> RUN-BOARDS <input type="checkbox"/> 3ROW <input type="checkbox"/>							
UPFITTED SWITCHES							
LIST 41055.00							
DISCOUNT 10829							
OUTRIGHT 30226.00							
TRADE VALUE 2200.00							
* 28226.00							
* PLUS ANY APPLICABLE							
LICENSE OR TITLE FEES 8210.00							
USED VEHICLE TRADED-IN YEAR 2010 MAKE FORD STOCK NO.							
MODEL CARW BODY TYPE							
COLOR TRIM MILEAGE							
VIN #							
BALANCE OWED TO							
TRADE-IN TITLE MUST NOT BE STAMPED "SALVAGE" OR "REBUILT" UNLESS OTHERWISE NOTED ON PURCHASE AGREEMENT.							
REFER TO RETAIL INSTALLMENT CONTRACT OR DISCLOSURE STATEMENT FOR CREDIT DETAILS IF ANY. NO PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE ISSUED WITH THIS TRANSACTION UNLESS HEREIN STATED.							
Purchaser agrees that this Order includes all of the terms and conditions on both the face and reverse side hereof, that this Order cancels and supersedes any prior agreement and as of the date hereof comprises the complete and exclusive statement of the terms of the agreement relating to the subject matters covered hereby, and that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE. Purchaser by his execution of this Order certifies he is of majority age and acknowledges that he has read its terms and conditions and has received a true copy of this order.							
UNP GAP EXT TOT For the t cant abou The over				VELDE  251-7994 2200 N. 8th St. Pekin, IL 61554 (888) 221-2804 jcook@veldefordpekin.com www.veldefordpekin.com			
PURCHASER'S SIGNATURE				 John Cook Sales Manager			
ACCEPTED BY							



FAMILY VALUES.
GOLD-STANDARD SERVICE.

Customer Quote

City of Washington

Date: 10/29/2020

Vehicle:

2021 Ford F-250

4x4

XL

142" wheelbase

All- Terrain tires

3.73 E-Locking diff.

Brake Controller

Cruise Control

Prepared by:

Nick Allen

nallen@mangoldford.com

(309) 467-2344

Estimated Price:

MSRP: \$39,775

City of Washington Price: \$29,796

Plate fee \$10

Trade Value \$800

Total 29006

Mangold Ford

1100 W. Center P.O. Box 185

Eureka, IL 61530

www.mangoldford.com