



## **CITY OF WASHINGTON, ILLINOIS**

### **City Council Agenda Communication**

**Meeting Date:** 11-16-2020

**Prepared By:** Kevin Schone- Public Works Director

**Agenda Item:** F250 4X4 Purchase Consideration

**Explanation:** This year's budget allows for the purchase of a F250 4X4 pickup to be used by the wastewater treatment plant. Staff sought prices through the State of Illinois' Joint Purchasing Program, however the bid has been protested and it is not known when the protest will be resolved. Because of this, local vendors were contacted for pricing on the F250 purchase. Below is the result of staff's efforts.

**Velde**            \$27,649 (Trade = \$2000)

**Uftring**           \$28,170 (Trade = \$600)

**Mangold**        \$29,006 (Trade = \$800)

**Fiscal Impact:** The FY 20/21 budget has \$24,000 budgeted for the purchase of this truck.

#### **Recommendation/**

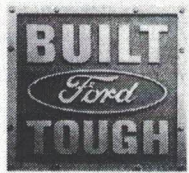
**Committee Discussion Summary:** It should be noted that all of the recent F250 purchases have been through a local vendor because of the difference in trade-in prices between the State's bid holder and the local dealer.

As you can see from the prices submitted above all three vendors came in above the FY 20/21 budget. During the budget process staff made assumption for the trade of the 2010 Crown Victoria based on previous trade amounts, unfortunately the trade amounts were less than expected. All vendors used Government pricing on their offer.

As you can see Velde Ford of Pekin is the lowest quote at \$27,649.00. The MERF account has sufficient funds to cover the overage on the quoted pricing, as such staff would recommend moving forward with the purchase of this truck.

**Action Requested:** Approval of the requested purchase.

DATE OF ORDER				<b>VELDEFORD SALES, INC.</b> 2200 North 8th Street Pekin, Illinois 61554 (888) 221-2804 VeldeFordPekin.com		SALESMAN NAME	
DELIVERY DATE				DEAL NUMBER			
EMAIL		CELL PHONE		WORK PHONE			
NAME #1 <b>CITY OF WASHINGTON</b>		STREET		HOME PHONE			
NAME #2		CITY		STATE		ZIP	
<b>VEHICLE BEING PURCHASED</b>				SS #1		SS #2	
PLEASE ENTER MY ORDER FOR THE FOLLOWING <input checked="" type="checkbox"/> NEW <input type="checkbox"/> CAR <input type="checkbox"/> STOCK NO. <input type="checkbox"/> USED <input type="checkbox"/> TRUCK				DOB #1		DOB #2	
YEAR <b>2021</b> MAKE <b>FORD</b> MILEAGE MODEL <b>SUPERDUTY F350</b> BODY TYPE <b>HX4 8' BED</b> COLOR <b>WHITE</b> TRIM VIN #				<b>142" WB</b> <b>LT245 ALL TERRAIN</b> <b>3.23 LOCKING AXLE</b> <b>POWER EQUIPMENT GROUP</b> <del>POWER WINDOWS/LOCKS</del> <del>11 TANGENT LOCK</del> <del>TELESCOPING MIRRORS-POWER GLASS</del> <del>REMOTE KEY LESS ENTRY</del> <b>TRAILER TOW PKG</b> <b>10,000 GVWR</b> <b>SNOW PLOW PREP</b> <b>BRAKE CONTROLLER</b> <b>CRUISE CONTROL</b>			
<b>EQUIPMENT</b>							
AWD <input type="checkbox"/> 4WD <input type="checkbox"/> AUTO <input type="checkbox"/> AC <input type="checkbox"/> REAR-AC <input type="checkbox"/> PW-PL <input type="checkbox"/> PW-SEAT <input type="checkbox"/> TILT/CRUISE <input type="checkbox"/> WHEELS <input type="checkbox"/> LEATHER <input type="checkbox"/> MNRF <input type="checkbox"/> PANO-ROOF <input type="checkbox"/> 6-CD <input type="checkbox"/> NAV <input type="checkbox"/> MACH-AUDIO <input type="checkbox"/> DVD-ENT <input type="checkbox"/> BLIS <input type="checkbox"/> SYNC <input type="checkbox"/> BEDLINER <input type="checkbox"/> TOW-PAC <input type="checkbox"/> TOPPER <input type="checkbox"/> RUN-BOARDS <input type="checkbox"/> 3ROW <input type="checkbox"/>							
UPFITTED SWITCHES							
LIST				41055.00			
DISCOUNT				10829			
OUTRIGHT				30226.00			
TRADE VALUE				2000.00			
* 28226.00							
* PLUS ANY APPLICABLE							
LICENSE OR TITLE FEES \$210.00							
<b>USED VEHICLE TRADED-IN</b>							
YEAR <b>2010</b> MAKE <b>FORD</b> STOCK NO. MODEL <b>CAPRI</b> BODY TYPE COLOR TRIM MILEAGE VIN #							
BALANCED OWED TO							
TRADE-IN TITLE MUST NOT BE STAMPED "SALVAGE" OR "REBUILT" UNLESS OTHERWISE NOTED ON PURCHASE AGREEMENT.							
REFER TO RETAIL INSTALLMENT CONTRACT OR DISCLOSURE STATEMENT FOR CREDIT DETAILS IF ANY. NO PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE ISSUED WITH THIS TRANSACTION UNLESS HEREIN STATED.							
Purchaser agrees that this Order includes all of the terms and conditions on both the face and reverse side hereof, that this Order cancels and supersedes any prior agreement and as of the date hereof comprises the complete and exclusive statement of the terms of the agreement relating to the subject matters covered hereby, and that <b>THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE.</b> Purchaser by his execution of this Order certifies he is of majority age and acknowledges that he has read its terms and conditions and has received a true copy of this order.				CASH PRICE OF VEHICLE AND ACCESSORIES \$ TRADE-IN CASH DIFFERENCE \$ SIMONIZ PACKAGE \$ ELECTRONIC REGISTRATION FEE <b>25.00</b> DOC FEE AMOUNT TAXABLE \$ SALES TAX LICENSE, TITLE, TRANSFER CASH PRICE \$ <b>28,226.00</b> BALANCE OWED ON TRADE TOTAL CASH PRICE \$ CASH DOWN TOTAL DOWN PAYMENT			
<div style="display: flex; justify-content: space-between; align-items: center;"> <div> <p style="font-size: 24px; margin: 0;">251-7994</p> <p>2200 N. 8th St. Pekin, IL 61554 (888) 221-2804 jcook@veldefordpekin.com www.veldefordpekin.com</p> </div> <div style="text-align: center;"> <p><b>John Cook</b> Sales Manager</p> </div> </div>							
PURCHASER'S SIGNATURE							
ACCEPTED BY							



# UFTRING FORD

500 Fairlane Drive East Peoria, IL 61611

[www.uftringcommercial.com](http://www.uftringcommercial.com)

Prepared for: City of Washington  
Stock no: order  
Date quoted : 08/25/20

Quote no: TB0825-2  
(Valid thru end of month only)

## Vehicle Information

Year  Make  Model   
GVWR  Engine  Trans

Vehicle Equipment

Vehicle List Price	\$39,775.00
Discounts and Applicable Government Incentives	-\$11,163.00
Vehicle Selling Price	\$28,612.00
Trade Value(s): 2010 Ford Crown Vic #AX130039	-\$600.00
License and Title - Municipal Plates	\$158.00
<b>Subtotal</b>	<b>\$28,170.00 *</b>

Options not included in above price:

ADD

## Total Purchase Price with Options \*

\* Payment is required when the vehicle is delivered. Additional adds subject to markup and/or deposit.

Municipal lease/purchase option available for this purchase. Payment quotes available upon request.

Dealer Tim Berlett

Customer \_\_\_\_\_



**FAMILY VALUES,  
GOLD-STANDARD SERVICE.**

Customer Quote

**City of Washington**

Date: 10/29/2020

Vehicle:

**2021 Ford F-250**

**4x4**

**XL**

**142" wheelbase**

**All- Terrain tires**

**3.73 E-Locking diff.**

**Brake Controller**

**Cruise Control**

Prepared by:

Nick Allen

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(309) 467-2344

Estimated Price:

**MSRP: \$39,775**

**City of Washington Price: \$29,796**

**Plate fee \$10**

**Trade Value \$800**

**Total 29006**

Mangold Ford

1100 W. Center P.O. Box 185

Eureka, IL 61530

[www.mangoldford.com](http://www.mangoldford.com)