



CITY OF WASHINGTON, ILLINOIS
City Council Agenda Communication

Meeting Date: 03-07-2022

Prepared By: Kevin Schone-Public Works Director

Agenda Item: Softener Salt Bid Award

Explanation: On Wednesday, February 2, 2022, bids were to be opened and publicly read for the City's purchase and delivery of approximately 1,250 tons of Industrial Grade Water Softener Salt for use at the City's Water Treatment Plants. *This amount is for canvassing purposes only and the city is not obligated to order or pay for any quantity other than the amount determined to meet the actual requirements of the city. Bid documents were forwarded to four prospective suppliers and one proposal was received. The following are the results of this effort.

Supplier	Unit Price	Total Cost
Morton International	No Bid	No Bid
Cargill Salt	No Bid	No Bid
Compass Minerals	No Bid	No Bid
Gunther Salt Company	\$107.75	\$134,687.50

Fiscal Impact: \$125,000 has been budgeted in FY 22/23

Recommendation/

Committee Discussion Summary: The above price compares to FY 21/22 awarded unit price of \$109.50/Ton, which represents a 1.6% decrease in cost over the current FY.

Based on the above, it is recommended that the City Council award the bid for the City's purchase and delivery of Industrial Grade Coarse Water Softener Salt for FY 22-23 to Gunther Salt of St. Louis Missouri at a unit price of \$107.75/ton.

Action Requested: Approval