

CITY OF WASHINGTON, ILLINOIS Committee of the Whole Agenda Communication

Meeting Date: May 9th, 2022

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Agenda Item: Plow Truck Body Build Discussion

Explanation: With the Chassis on order, staff has been working on a body build which includes the truck bed, plows, salt spreader and components. We reached out to two companies that build the truck bodies. Koenig, in Peoria, and Monroe in Wisconsin. Here are a few reasons Koenig stands out to staff. First, Koenig is local and to have work done to the builds would not include a drive to Monroe Wisconsin. Second, Koenig said they would guarantee the price will not change and a max 90 days to build, but more like 45-60. Monroe has a disclaimer that states "Due to current market conditions, pricing is subject to change at time of upfit". They also have a second disclaimer stating "If the chassis is not on the ground at Monroe Truck Equipment within 240 calendar days of order date, they will require 50% down payment before the 210th day, or be subjected to a 3% to 5% price increase". They also could not give a specific time frame of how long it would take them to build the body. Third, Staff has had several years of experience with Monroe builds but after Koenig invited staff to take a look at some of their completed builds, they were very impressed with the quality of Koenig builds.

Staff has looked into stainless steel over painted steel for the following reasons. First, stainless steel will not rust during the life of the truck, whereas painted steel will have to be sandblasted and repainted halfway through, costing roughly \$6,000 to \$8,000. Having a stainless bed will keep the truck rust free and save on the cost of repainting. Second, higher trade-in valve. When it comes time to replace the truck having a stainless body would bring a higher trade in value.

	Body Build	
12'	Stainless	Painted
Koenig	121,826	119,797
Monroe	111,360	102,171
	10,466	17,626

Build Quotes

Fiscal Impact: TBD

Recommendation/

Committee Discussion: Staff has had many conversations, about plow trucks recently. We have taken the time to see the trucks in person, see the differences in material and builds, taken the time to talk with other agencies, and are recommending Koenig to build the body.

Action Requested: Discussion and direction.