

CITY OF WASHINGTON, ILLINOIS Committee of the Whole Agenda Communication

Meeting Date: October 9, 2023

Prepared By: Jim Snider, City Administrator

Jon Oliphant, AICP, Planning & Development Director

Proposed 120 and 126 Walnut Street Redevelopment Project Financial Assistance Consideration Agenda Item:

Representatives from Grist Mill Ventures LLC will be making a presentation at Monday's **Explanation:**

> Committee of the Whole meeting for a proposed redevelopment project involving the 120 and 126 Walnut Street properties. The developer proposes to redevelop the properties for use as new event space, two short-term residential units, and retail space to complement their ongoing Grist Mill brewpub project at 140 Washington Square. According to the attached narrative, it would allow for the addition of diverse revenue sources to manage the risk of the overall project given the challenging market conditions. It is intended to allow for more events to be hosted at the brewpub. Grist Mill Ventures LLC purchased both properties in November 2022. 120 Walnut was most recently the home of the Knights of Columbus. The building was constructed in 1917. 126 Walnut

formerly housed Prep Freeze Cook and its building dates to 1964.

Tangled Roots Brewing Company – Hospitality would be the tenant and operator for the events space that is tentatively slated to open in mid-2024. The project would involve the redevelopment of both of the buildings at 120 and 126 Walnut. The bulk of the work will be to renovate the interior and exterior of the 120 Walnut building. The exterior of the 126 Walnut building will be renovated to allow for use as a future retail tenant with an interior build-out to be completed at a later time depending on the needs of the particular business. The 120 Walnut building is tentatively being designed with a maximum capacity of 132 with another 132 that could be accommodated on the current parking lot at 126 Walnut. That parking lot would be converted into a courtyard with 4-5 parking spaces to be provided on the south side of the 126 Walnut property. The schematic design and renderings are attached.

The total estimated cost is approximately \$1.25 million, which includes the acquisition cost for both parcels, renovation costs, tenant build out and Furniture, Fixtures, and Equipment allowance. Attached spreadsheets show the general cost breakdowns between the two properties and the redevelopment project details. The developer has indicated that the project will create three fulltime jobs and 20 part-time jobs. Based on the projected taxable revenue for both properties, the developer has estimated that the project would generate \$15,000-\$22,000 in home rule sales tax and \$8,000-\$12,500 in state shared sales tax combined for both properties. The Washington Township Assessor estimated that based on the acquisition cost, about \$5,000 in new increment would be paid into the TIF Fund annually starting with the 2023 payable 2024 tax bill. Future assessments could slightly increase based on the construction scope.

Fiscal Impact: The developer has asked for \$350,000 in financial assistance to leverage the \$900,000 it will commit to the project between the acquisition, soft costs, and project build-out costs. That request amounts to about 28% of the total \$1.25 million investment. The two properties have a combined assessed value of \$49,340 and generate a total of \$4,323 in property tax revenue as of the 2022 (payable 2023) tax year. Based on the sale prices and estimated redevelopment cost, the return on investment based on the requested financial assistance and the new property and sales tax revenue conservatively would be about 10-12 years compared to the current generation, not including the economic impact of the new employment.

The TIF Fund currently has approximately \$200,000 remaining. This takes into account any projected expenses through FY 23-24, including the maximum possible payout for the remainder of the Grist Mill brewpub TIF redevelopment agreement at 140 Washington Square during this fiscal year and the estimated property tax revenue. The FY 23-24 ED/Tourism account budget includes \$350,000 that has not been utilized yet.

This is the first project submitted since the adoption of the TIF/private development projects scoring model. The intention with the matrix is to provide a quantifiable recommendation for the use of incentives towards private redevelopment projects. It places more ranking emphasis on exterior renovations and retail uses that generate sales tax. It separates projects into a Standard category that have private investments of less than \$500,000 and a Major Catalyst category with private investments in excess of that amount. The matrix provides a recommended not-to-exceed financial contribution based on its accumulated point total. This project scores 71%, which places it in the top tier and a recommendation of a subsidy of 40% for any eligible exterior improvements and 20% for eligible interior improvements.

Based just on the eligible exterior and interior improvements that total \$424,000, the scoring matrix would offer a recommendation of a subsidy amount of \$125,900. Please note that the parking lot renovation, interior demolition, and interior painting are all included as eligible items, as these are all viewed be significant to the redevelopment and not maintenance. It also includes the roof modifications, though that is an item that could be excluded from consideration, as it is not intended to be a replacement. This does not take into consideration that this project is a Major Catalyst given its private contribution of more than \$500,000. The scoring system was intended to offer more flexibility on a potential financial incentive for larger projects that could have a more significant impact. The Council can use its own discretion to set its own subsidy amount or percentage depending on the particular project.

Action Requested: Representatives from Grist Mill Ventures will be at Monday's Committee of the Whole meeting to provide an overview of the project and to receive initial feedback from the Council on a possible framework for a redevelopment agreement. Should there be interest in assisting with the project, staff would recommend that any incentives be broken into two installments in accordance with the policy adopted by the Council in 2022. The first 75% would be paid within 60 days after the project has been completed and the submittal of all invoices. The remaining 25% would be paid one year later. Consideration could also be given to creating a Business Development District by increasing the sales tax on those particular parcels by increments of 0.25%. The proceeds from that increase could be offered back as a reimbursement to the developer. That could allow for some flexibility in the use of the TIF Fund and/or general fund for the use in other projects.



City of Washington, Illinois Attn: Mr. Gary W. Manier, Mayor Members of the City Council 301 Walnut Street Washington, IL 61571

Grist Mill Ventures, LLC 241 Marquette Street LaSalle, IL 61301

October 2, 2023

RE: Walnut Street Projects Redevelopment Agreement

Dear Mayor Manier,

We are pleased to present to the City of Washington a proposal for the development of a new event space, bridal suite, and retail space as a complement to our ongoing project development of the restaurant and craft brewpub project at 140 Washington Square. This addition to the project has been anticipated since the re-positioning of the project to meet challenging market conditions. It adds additional, diverse revenue sources to manage the risk of the overall project. We searched for additional opportunities for redevelopment in the Washington Square area and established this updated concept to extend our commitment and investment to downtown Washington.

This new project will create a destination events venue for the City of Washington, attracting new visitors and expenditures, and enhance our on-going project at 140 Washington Square by allowing us to host more events at the brewpub. As you already know well, our entity Grist Mill Ventures, LLC was formed as the operating company for the project, as a partnership between CL Real Estate Development and Pohl Enterprises. Pohl Enterprises is owned by Jeff and Kelly Pohl and is based in Washington. Tangled Roots Brewing Company will be the tenant and operator for the events space.

We anticipate additional revenues from this event center and hospitality space to substantially increase sales taxes for the City. Tangled Roots anticipates annual events income to run between \$500,000 and \$1,200,000. Events will typically occur on nights and weekends, adding to Washington Square's nightlife and weekend retail environment. Tangled Roots' operations are also estimated to create approximately 23 jobs, including 3 full time and 20 part time positions.

CLRED is the real estate development company of family-owned CL Enterprises (www.cl-enterprises.com). CLRED is focused on unique opportunities in smaller towns and cities in the Midwest, using their own blend of creativity and bold new ideas to bring exciting and transformative projects to cities. CLRED invests in the projects they develop, putting their resources where they believe it will make a good return as well as making a transformational difference to the communities in which they choose to work.



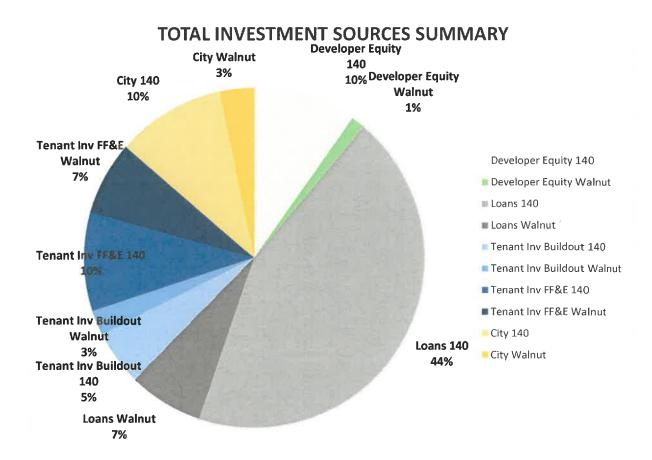
The project involves the re-development of 120 Walnut Street, the former Knights of Columbus Building, and 126 Walnut Street. The project involves \$312,500 in acquisition costs, approximately \$500,000 in renovation costs, \$250,000 in interior build-out, and approximately \$215,000 in development costs. The estimated total project cost represents \$1.25 Million in additional investment in Washington - \$900,000 of that from private sources. In addition to the new investment by Grist Mill Ventures at this site, we anticipate a substantial additional investment of \$750,000 by Tangled Roots Brewing Company for Furniture, Fixtures, and Equipment, as well as pre-opening expenses.

Based on the formula provided in the TIF application, we request a re-development agreement with \$350,000.00 of incentives from the City. The renovation of the Walnut Street Properties along with the brewpub project will make a great addition to the Square. Each project will be more successful with the other.

Yours,

Nathan Watson, CEO, CL Real Estate Development, LLC cc. Peter Limberger, Jeff Pohl

Grist Mill Ventures – Washington Projects Financing Sources Graph



[&]quot;140" denotes the project at 140 Washington Square

[&]quot;Walnut" denotes the project at 120 and 126 Walnut Street

WASHINGTON SQUARE PROJECT - ANNEX SPACES: SCHEMATIC DESIGN - JUNE 16, 2023

THIS PROJECT CONSISTS OF EXTERIOR AND INTERIOR RENOVATIONS TO AN EXISTING 2-STORY BUILDING, EXTERIOR RENOVATIONS TO AN EXISTING 1-STORY BUILDING, AND IMPROVEMENTS TO THE SITE THEY SHARE. THE IST FLOOR OF THE LARGER BUILDING WILL BE RENOVATED AS OPEN RETAIL SPACE FOR FURTHER IMPROVEMENTS BY A RETAIL TENANT, WHILE ITS 2ND FLOOR WILL CONSIST OF TWO SHORT TERM RENTAL RESIDENTIAL UNITS. THE SMALLER BUILDING WILL BE MODIFIED ON THE EXTERIOR WITH ITS INTERIOR AVAILABLE FOR FURTHER IMPROVEMENTS BY A RETAIL TENANT. THE SITE IMPROVEMENTS CONSIST OF REPLACING THE ASPHALT PAVING OVER THE ENTIRETY OF THE EXISTING OPEN SPACE WITH NEW PAVING, PARKING SPACES, AND FENCING.

MEREMATIC DESIGN DEVELOPMENT

HOONG & PERMIT REVISION

ADDRESS: 120 WALNUT STREET ADDIREST 120 WIND 1 STREET COMMON TO THE WASHINGTON, C-2 GENERAL RETAIL CONSTRUCTION THE LIB PER THE 2018 INTERNATIONAL BUILDING CODE BUILDING AREA (12-5TORY BUINES BUILDING): 0.285 GSF (6.000 GSF IST FLR, 1.285 GSF 2ND FLR) BUILDING AREA (I-STORY OUT-BUILDING): 1,182 GSF SITE AREA: 10,230 SF EAR: 0.73 (7.467 GSE / 10.230 SE) BUILDING HEIGHT: 2 STORIES, 26' (ANNEX BUILDING) / 1 STORY, 13,5' (OUT BUILDING)



FIRE RATING AREA SP / OCCUPANT OCCUPANTS

2232

DOCUPANCY TYPE

UTILITY ROOM STAR I STAR 2 GROUND FLOOR

MYWEYW/OTHED STATS

Architect of Record 209 S. LoSolle Street, Suite 980 Chicago, IL 60604, USA www.lohanarchitecture.com 312,809,8029 Technical Architect
Nevln Hedlund Architects, Inc. 7985 Lake Street River Forest, IL 60305 708,771,7117

Structural Engineer TGRWA, Ilc 600 W. Van Buren St., Suite 900 Chicago, IL 60607 312,341,0055

MEP/FP Engineer RTM Engineering Consultants 650 E. Algonquin Road, Suite 250 Schaumburg, IL 60173 847.756.4180

Givil Engineer
Austin Engineering Co., Inc.
311 SW Water St., Suite 215
Peorio, IL 61602
773.384.2700

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D4 14 2022	SCHEMATIC DESIGN
00.10.2023	SCHEMATIC DESIGN
05.01,2023	ARCH, SCHEMATIC DESIGN

DATE SIGNED:

Washington Square Project - Annex Spaces

PROJECT NUMBER:

COVER SHEET

A0.00

WASHINGTON SQUARE PROJECT - ANNEY SPACES

| March | Marc

DRAWING HIST

PER THE CITY OF WASHINGTON, IL. THESE CODES ARE IN EFFECT FOR THIS PROJECT:

2018 INTERNATIONAL BUILDING CODE (IBC)

- 2018 BETSEAN TOWAL BUILDING CODE (RIC)
 2018 BETSEAN TOWAL MICHANICA CODE (MC)
 2018 BETSEAN TOWAL MICHANICA CODE (MC)
 CURRENT ILLINOIS FURMING CODE (PC)
 ANTONIA THE ROOT COTTOM ASSOCIATION (MFA) CODE: FOI LIFE SAFETY CODE, 2015 EDITION
 2018 LI NOIS CHESKY CONSERVATION CODE (RCC)
 2018 LINDIS CHESKY CONSERVATION CODE (RCC)
 2018 LINDIS CHESKY CONSERVATION CODE (RCC)

LOCATION PLAN - SCALE: 1"=64"

OCCUPANCY AND EGRESS INFORMATION

OCCUPANCY CLASSIFICATION, ORDUP "A-2" AND GROUP R-2 (SPBINCLEED W/I HOUR RATED SEPARATION)
OCCUPANT LOAD) RETER TO OCCUPANCY SCHOOL
MICHIEL PROPERTY OF THE CONTROL OF THE

WALNUT STREET WASHINGTON SQUARE





RENDERING SCALE: N.T.S.

LOOKING SOUTHEAST

RENDERING 2 REINDE...

LOOKING SOUTHEAST





3 RENDERING
SCALE: N.T.S.

LOOKING SOUTHWEST

RENDERING 4 KEINDE...

LOOKINGSOUTH

LOHAN ARCHITECTURE, plic

Architect of Record 209 S. LoSalle Street, Suite 980 Chicago, IL 60604, USA www.lohanarchitecture.com 312.809,8029

Technical Architect
Nevin Hedlund Architects, Inc.
7985 Lake Street
River Forest, IL 60305
708.771.7117

Structural Engineer TGRWA, IIc 600 W. Van Buren St., Sulle 900 Chicago, It. 60607 312,341,0055

3/2,341.0055
MEP/PF Conjneer
RTM Engineering Consultants
650 E. Aligonajulin Road, Suite 250
Schowhburg, IL 60173
847.756.4186
Cruil Engineer
Austin Engineering Co., Inc.
3II SW Water St. Suite 215
Peorio, IL 61602
773.384.2700

05,01,2023 ARCH. SCHEMATIC DESIGN

REV. IDATE I ISSUE

DATE SIGNED:

Washington Square Project - Annex Spaces

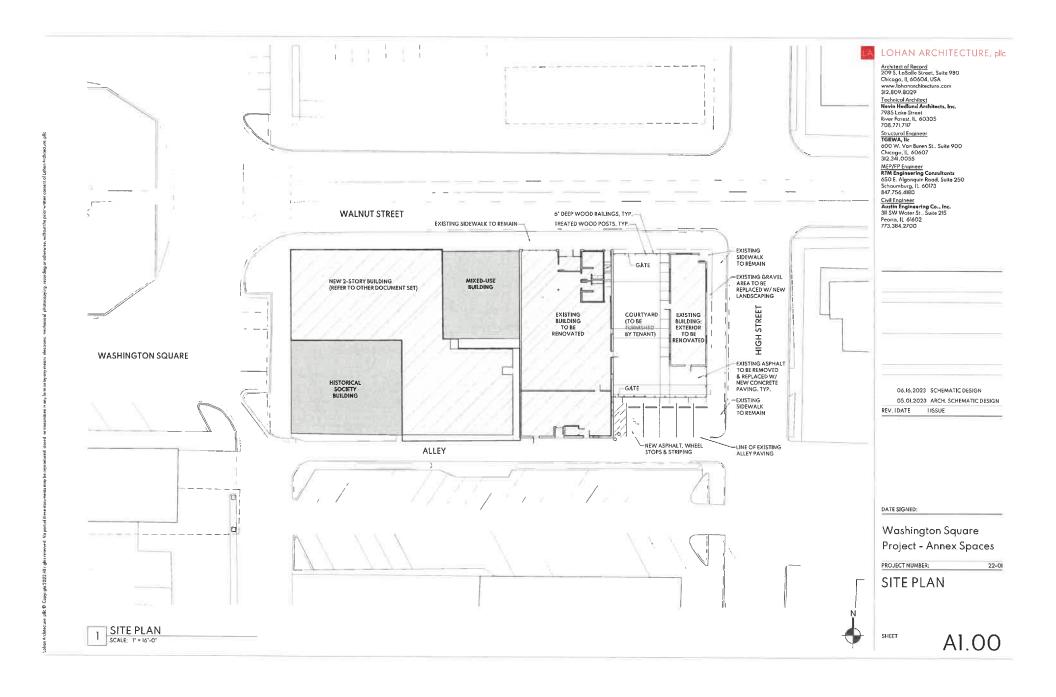
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RENDERINGS

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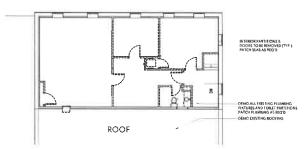
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A DOORS RETWEEN BRICK PIERS, TYP

GROUND FLOOR PLAN



SECOND FLOOR PLAN

GENERAL NOTES

- 4 ALLITEMS INDICATED TO REMAIN ARE TO BE PROTECTED FROM DAMAGE DAMAGED IFFMS ARE TO BE PATICHED A REPAIRED ON REPAIRED AS REQUIRED TO MATCH ADJACEN SURFACE, AT NO ADDITIONAL COST TO THE OWNER
- 5. WHEN THE REMOVAL OF EXISTING SURFACE MATERIALIS REQUIRED TO COMPLETE CONTRACT WORK AND A NEW FINISH IS NOT CHEDULED, PATHYREPAR AND PRIME THE AFFECTED SURFACE TO A CECTAY NEW PINISH.

- IO. UPON REMOVAL OF DOORS, SHORE OPENINGS AS NECESSARY. SECURE ALL NEW FRANCS PER MANUFACTURER'S RECOMMENDATIONS PROVIDE LINTELS AS REQUIRED.
- ALL ELECTRICAL DEVICES & ASSEMBLIES BEING AFFECTED BY DEMO OF DOORS TO BE REINSTALLED AND RECONNECTED AT NO ADDITIONAL COST TO THE OWNER.
- 13 ALL EXISTING FLOORING INCLUDING ADHESIVES/ SETTING BEOS ARE TO BE REMOVED AND PREPPED FOR NEW FINISH WHERE APPLICABLE.
- IA CONTRACTORSHALL ALERT DWINTE IF ANY FUPNISHINGS.
 FIXTURES, OR EQUIPMENT NEEDS TO BE REMOVED OR
 OTHERWISE PROTECTED DURING DEMOLITION AND/OB
 SURSEQUENT CONSTRUCTION.



LOHAN ARCHITECTURE, ollc

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773.384.2700

> 06.16.2023 SCHEMATIC DESIGN 05.01.2023 ARCH, SCHEMATIC DESIGN

REV. IDATE IISSUE

DATE SIGNED:

Washington Square Project - Annex Spaces

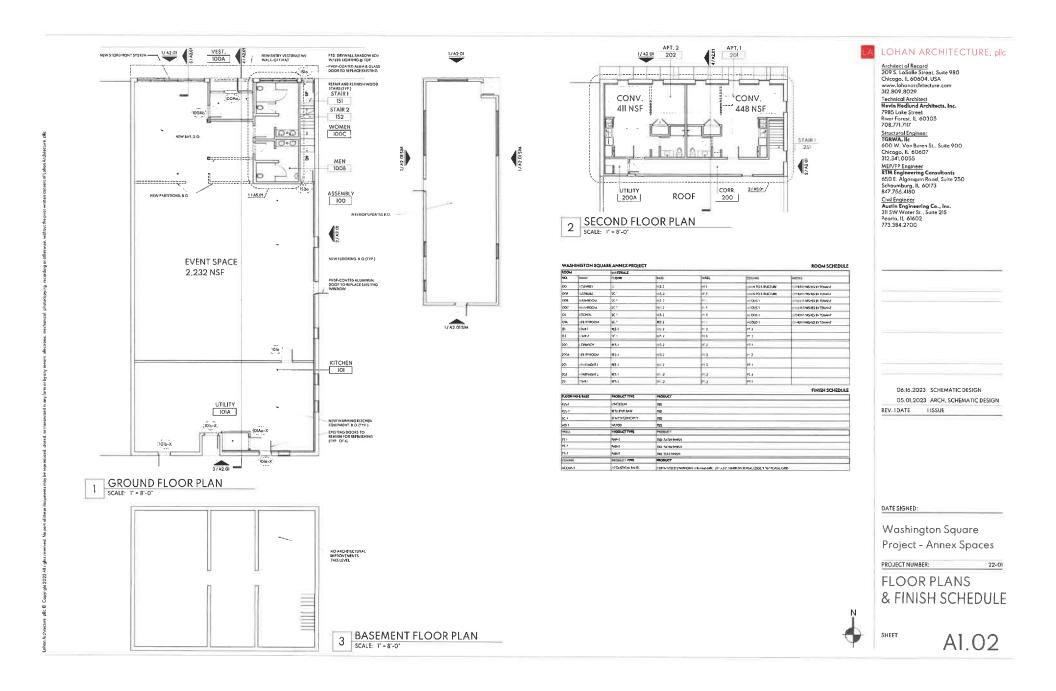
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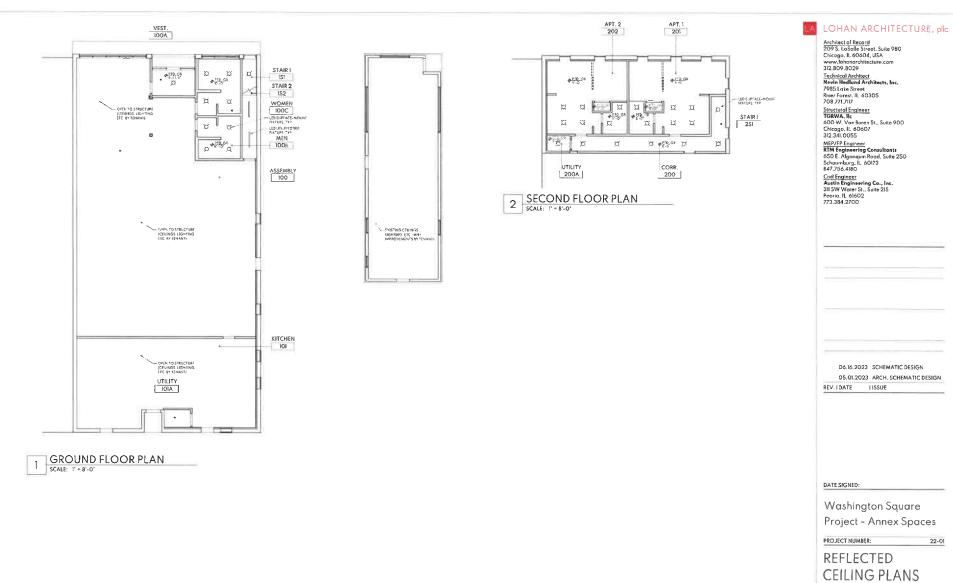
DEMO FLOOR





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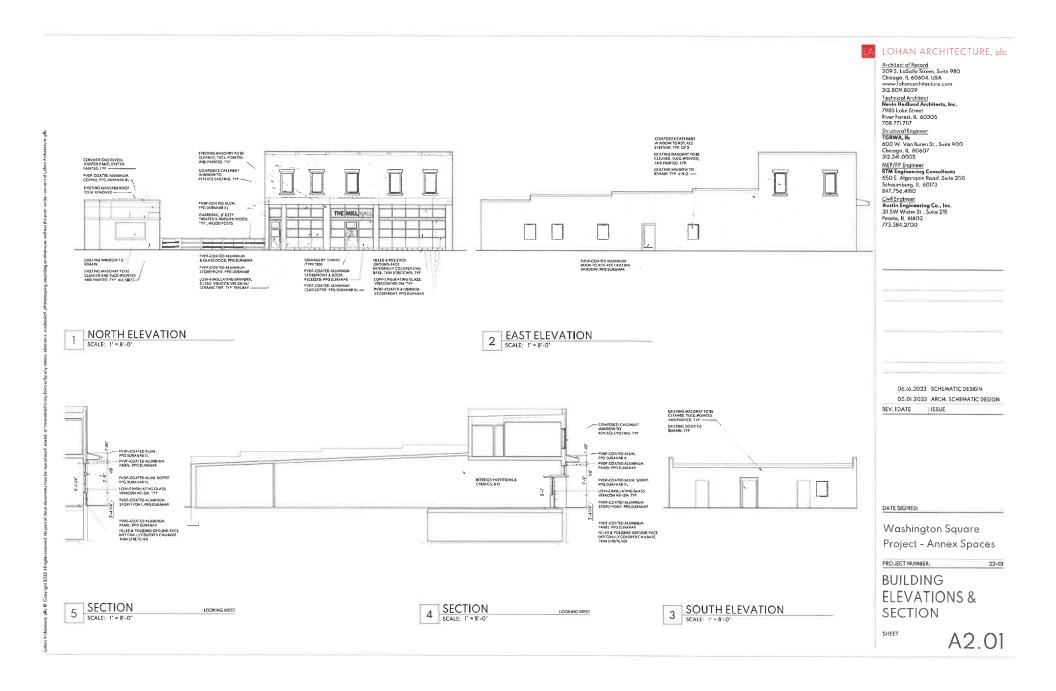




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SHEET

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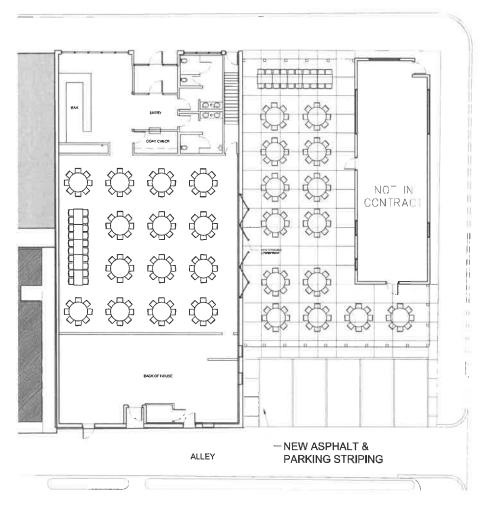


Washington, IL

Schematic Design Presentation
June 23, 2023



WALNUT STREET

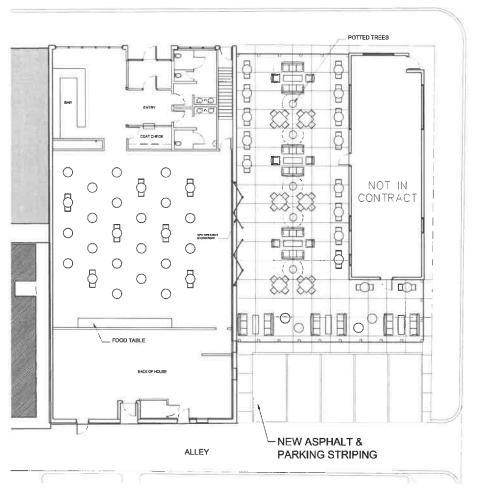


S. HIGH ST.

INTERIOR SEATS: 132 EXTERIOR SEATS: 132

INTERIOR OCCUPANCY: 148 EXTERIOR OCCUPANCY: 173

WALNUT STREET



S. HIGH ST

INTERIOR SEATS: 14 EXTERIOR SEATS: 96

INTERIOR OCCUPANCY: 148 EXTERIOR OCCUPANCY: 173



120 Walnut Acquisiton	\$172,500				
126 Walnut Acquisition	\$140,000				
Architectural/engineering	\$49,000				
Interior/exterior redevelopment	\$424,000				
Tenant buildout	\$250,000				
Development costs	\$215,000				
TOTAL	\$1,250,500				
Address	2022 Assess.	2022 Prop. Tax	2023 Proj. Assess.	2023 Proj. Prop. Tax	2023 Prop. Tax Inc.
120 Walnut	\$6,720	\$588	\$58,000	\$5,081.19	\$4,493.19
126 Walnut	\$42,620	\$3,733	\$48,000	\$4,205	\$472.12

		BASE	BASE SUBSIDY	POSSIBLE SCOPE BONUS	so	POSSIBLE COPE BONUS	TOTAL SUBSIDY	٦	TOTAL SUBSIDY
ELIGIBLE EXPENSES	ESTIMA	TE SUBSIDY %		(0-20%)		AMT.	(20-40%)		AMT. (20-40%)
Exterior Work									
Parking lot*	\$ 15.000.	00 200/	¢ 2,000,00	200/	•	2 000 00	400/	•	0 000 00
5				20%	\$	3,000.00	40%	\$	6,000.00
Façade brick improvements	\$ 85,000.			20%	\$	17,000.00	40%	\$	34,000.00
Roof improvements*	\$ 50,000.			20%	\$	10,000.00	40%	\$	20,000.00
Windows/door replacements	\$ 52,500.			20%	\$	10,500.00	40%	\$	21,000.00
Exterior demo*	\$ 3,000.	00 20%	\$ 600.00	20%	\$	600.00	40%	\$	1,200.00
SUBTOTAL	\$ 205,500.	00 20%	\$ 41,100.00	20%	\$	41,100.00	40%	\$	82,200.00
Interior Work									
Basement structure	\$ 15,000.0	0 20%	\$ 3,000.00	0%	\$	_	20%	\$	3,000.00
Mold remediation	\$ 10,000.0	0 20%	\$ 2,000.00	0%	\$	-	20%	\$	2,000.00
Interior demo*	\$ 15,000.0	0 20%	\$ 3,000.00	0%		_	20%	\$	3,000.00
Front exterior	\$ 15,000.0		\$ 3,000.00	0%	\$	_	20%	\$	3,000.00
Stairs and other framing	\$ 25,000.0		\$ 5,000.00	0%		_	20%	\$	5,000.00
HVAC	\$ 11,000.0		\$ 2,200.00	0%		_	20%	\$	2,200.00
Plumbing and fixtures	\$ 30,000.0		\$ 6,000.00	0%		_	20%	\$	6,000.00
Electrical improvements	\$ 27,500.0		\$ 5,500.00	0%		-	20%	\$	5,500.00
Drywall/paint*	\$ 25,000.0		\$ 5,000.00	0%		-	20%	\$	5,000.00
Trim	\$ 10,000.0		\$ 2,000.00	0%		_	20%	\$	2,000.00
Kitchen upgrades	\$ 20,000.0		\$ 4,000.00	0%		_	20%	\$	4,000.00
Flooring improvements	\$ 15,000.0		\$ 3,000.00	0%		-	20%	\$	3,000.00
SUBTOTAL	\$ 218,500.0	00 20%	\$43,700.00	0%	\$	-	20%	\$	43,700.00
TOTAL	\$ 424,000.0	0 20%	\$ 84,800.00	0-20%	\$	41,100.00	20-40%		125,900.00

(NOT TO EXCEED)

Estimates are preliminary. Further details and quotes can be provided by the developer as the project progresses.

^{*} Included as eligible items due to the project scope

Impact Score Report

Project Details

Name: 126 WALNUT ST -

08/11/2023

Program Name: TIF

Scored On: 06-Oct-2023

Discription: N/A Addresses:

126 WALNUT ST,

WASHINGTON IL 61571



Eligibility Determination

Eligible



Overall Alignment Score

71%



Economic Impact

90%



Fiscal Impact 83%



Social Impact 100%



Risk Safety Scoring

0%

Alignment Scoring Results

Eligibility Screening

Would this project continue without TIF assistance?

Question Type: Yes/No

Stoff Answered

Earned 30.00 out of 30.00

Option (Yes) - Scoring Weight 0%

✓ Option (No) - Scoring Weight 100%

Is there a commitment to occupy for at least 2 years? May need to provide lease or proof

Question Type: Yes/No

Stoff Answered

Earned 10.00 out of 10.00

Option (Yes) - Scoring Weight 100%

Option (No) - Scoring Weight 0%

Is the applicant in good standing with the City/State/IRS? Please submit a Certificate of Good Standing from

IL Sec of State?

Question Type: Yes/No

Applicant Answered

Earned 20.00 out of 20.00

✓ Option (Yes) - Scoring Weight 100%

Option (No) - Scoring Weight 0%

Is the developer contributing at least 60% of the required capital to complete the project?

Question Type: Yes/No

Staff Answered

Earned 40.00 out of 40.00

✓ Option (Yes) - Scoring Weight 100%

Option (No) - Scoring Weight 0%

Social Impact

Is this business locally owned or operated by someone within the 61571 zip code?

Question Type: Dropdown List

Staff Answered

Earned 33.33 out of 33.33

✓ Option (Yes) - Scoring Weight 100%

Option (No) - Scoring Weight 0%

Will this proposed project offer more retail or restaurant opportunities on night and weekends?

Question Type: Dropdown List

Applicant Answered

Earned 66.67 out of 66.67

✓ Option (Yes) - Scoring Weight 100%

Option (No) - Scoring Weight 0%

Option (N/A) - Scoring Weight 100%

Fiscal Impact

How much new or additional annual sales tax revenue could be collected as a result of this project? Please Submit business plan showing projected revenue and/or reports from other owned or operated establishments

Question Type: Dropdown List

Applicant Answered

Earned 25.00 out of 50.00

Option (<\$5k) - Scoring Weight 0%

Option (\$5k - \$20k) - Scoring Weight 25%

✓ Option (\$21k - \$50k) - Scoring Weight 50%

Option (\$50k+) - Scoring Weight 100%

Total investment % proposed to be pledged from the developer's private funding sources

Question Type: Dropdown List

Applicant Answered

Earned 33.33 out of 33.33

✓ Option (>65%) - Scoring Weight 100%

Option (51% - 65%) - Scoring Weight 50%

Option (<50%) - Scoring Weight 0%

Please select the total investment dollars proposed to be invested by the developer

Question Type: Dropdown List

Applicant Answered

Earned 16.67 out of 16.67

✓ Option (\$100k +) - Scoring Weight 100%

Option (\$50k - \$99k) - Scoring Weight 70%

Option (\$25k - \$50k) - Scoring Weight 40%

Option (<\$25k) - Scoring Weight 10%

Economic Impact

Please Select all targeted INTERIOR improvements that apply to this proposal Question Type: Checkbox List Staff Answered Earned 20.00 out of 20.00 ✓ Option (Plumbing/Electrical/HVAC) - Scoring Weight 100% ✓ Option (Floor Plan Restoration & Buildout) - Scoring Weight 100% ✓ Option (Flooring) - Scoring Weight 10% Is the applicant subject to the payment of property tax Question Type: Dropdown List Staff Answered Earned 6.67 out of 6.67 ✓ Option (Yes) - Scoring Weight 100% Option (No) - Scoring Weight 0% How many new jobs will be created as a result of the investment? Earned 26.67 out of 26.67 Question Type: Dropdown List Staff Answered Option (0 - 1 FTE) - Scoring Weight 0% Option (2 - 3 FTE) - Scoring Weight 25% Option (4 - 5 FTE) - Scoring Weight 50% ✓ Option (6+ FTE) - Scoring Weight 100% Please select all targeted EXTERIOR improvements that apply to this proposal Question Type: Checkbox List Staff Answered Eorned 33.33 out of 33.33 ✓ Option (New/Restored Façade or Structural Improvements) - Scoring Weight 100% Option (ADA Accessibility) - Scoring Weight 50% ✓ Option (Awnings or Signage) - Scoring Weight 20% ✓ Option (Windows/Doors) - Scoring Weight 20% Option (Roof Replacement) - Scoring Weight 15% ✓ Option (Painting) - Scoring Weight 10% How many existing competitors are there to this business within the city limits? Earned 6.67 out of 13.33 Question Type: Dropdown List Staff Answered Option (No Competitors) - Scoring Weight 100% ✓ Option (1-3 Competitors) - Scoring Weight 50% Option (4+ Competitors) - Scoring Weight 0%

Risk Safety Scoring

What is the anticipated return on investment of the proposed TIF subsidy amount compared to the projected annual property tax increment and sales tax generation?

