



CITY OF WASHINGTON, ILLINOIS City Council Agenda Communication

Meeting Date: June 9, 2025

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Agenda Item: Property and Liability Insurance Renewal

Explanation: Mark Whitlock, our agent with Summer & Associates, requested a renewal from Selective, our current insurance carrier for property and liability insurance. He provided the following comments regarding quotes from other carriers:

I did speak to Travelers and IPMG underwriters about this. I don't get the indication that they will be more competitive premiums than Selective's renewal this year and both would like to see another "favorable" year on the 2025-2026 policy term. Travelers indicated their property deductibles will be much larger (\$50,000+) and need to do pre-quote inspections on several locations including meeting with the police department on their policies/procedures before offering coverage. Based on those conversations our efforts to secure more comparable terms will be more impactful at the 2027 policy term, assuming some of the metrics start to align. In addition, the renewal this year is less than what IPMG and HCC quoted two years ago. They are not going to be less now.

Mark received a renewal proposal for the cyber insurance from our incumbent carrier which showed a 24% increase and thus he reached out to other carriers and was able to secure a proposal from Coalition that provided a savings of \$2,524 compared to the incumbent renewal proposal and a slight decrease compared to our current policy.

The total quote for all lines, including cyber insurance is in the amount of \$270,122 compared to an expiring total premium of \$240,974, or a 12.1% increase. This is a larger increase than the previous year which was expected due to the large claim from the Public Works/Evidence Building fire continuing to be processed which contributes to a loss ratio of 215.13%.

Wind or hail continues with a \$25,000 per occurrence deductible and the deductible for all other perils has increased from \$5,000 to \$10,000.

Fiscal Impact: A total of \$263,450 is budgeted for FY25-26 for property and liability insurance across multiple funds. The fiscal impact of the renewal is \$265,264 with 2 months at the current rate and 10 months at the proposed renewal rate. There are sufficient funds to cover the difference.

Action Requested: This item was reviewed by the Committee of the Whole on June 9th and there was a consensus to recommend the City Council approve renewal of the property and liability insurance with Selective Insurance in the amount of \$260,135 and accept the proposal from Coalition for the cyber liability insurance in the amount of \$9,987.

City of Washington, Illinois
2025 Premium & Exposure Comparison Summary

Coverage	Basis	Exposure			Premium		
		2024-2025	2025-2026	Change	2024-2025	2025-2026	Change
Blanket Commercial Property	Values	35,593,533	37,373,213	5.00%	\$40,367	\$50,747	25.71%
Scheduled Mobile Equipment	Values	2,975,102	2,975,102	0.00%	\$18,979	\$20,704	9.09%
Leased or Rented Equipment	Values	300,000	300,000	0.00%	Included	Included	0.00%
Unscheduled Equipment	Values	180,770	180,770	0.00%	Included	Included	0.00%
Crime Protection	Employees	88	92	4.55%	\$378	\$378	0.00%
Commercial Automobile	Units	59	59	0.00%	\$69,815	\$78,525	12.48%
Garagekeepers	Limits	300,000	300,000	0.00%	Included	Included	0.00%
Commercial General Liability	Loc/Rev/Pop	See Schedule	See Schedule	0.00%	\$24,609	\$30,212	22.77%
Abuse or Molestation Liability	Limits	1,000,000	1,000,000	0.00%	\$2,376	\$2,376	0.00%
Police Professional Liability	Population	16,000+	16,000+	0.00%	\$28,536	\$28,536	0.00%
Public Officials Liability	Employees	88	92	4.55%	\$11,705	\$11,934	1.96%
Cyber Liability ¹	Limits/Revenue	1,000,000	1,000,000	0.00%	\$10,026	\$9,987	-0.39%
Commercial Umbrella Liability	Limits/Underlying	7,000,000	7,000,000	0.00%	\$34,183	\$36,723	7.43%
					\$240,974	\$270,122	12.10%

Notes/Conditions:

- 1) Please refer to your policy for specific coverage details. Exclusions, Limitations, and Conditions apply.
- 2) Policies Subject to Annual Audit by Insurance Company.
- 3) Location 8 Building 1 - 700 Woodland Trail - excludes coverage for flood.
- 4) 2024-2025 Automobile & Scheduled Equipment premiums are amended due to mid-term policy changes.
- 5) Selective Insurance Company of America - A.M. Best Rating: A+ XV (Superior)
- 6) Public Officials, Police Professional, Cyber and Drone Applications all signed prior to binding.
- 7) All other Perils Deductible will be increased to \$10,000 per occurrence effective 7/1/2025.
- 8) Any policy amendments between 5/15/2025 and 7/1/2025 will result in an estimated premium change.
- 9) ¹ 2025-2026 Cyber Liability Premium reflects an insurance carrier change recommended by agent.

Authorized Signature of Named Insured

Date