

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### SALES TAX COLLECTIONS (1%)

|                    | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual  | CUMULATIVE CHANGE |                    |
|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---|-------------------|--------------------|
|                    | FY14-15            | FY15-16            | FY16-17            | FY17-18            | FY18-19            | FY19-20            | FY20-21            | FY21-22            | \$ YTD  | % YTD             | FY20-21 to FY21-22 |
| Liab. May/Rcvd Aug | 261,621            | 264,191            | 252,401            | 266,219            | 282,534            | 292,052            | 291,477            | 354,041            | 62,564  | 21.46%            |                    |
| Liab. Jun/Rcvd Sep | 265,617            | 241,073            | 248,534            | 252,089            | 265,714            | 283,232            | 288,738            | 302,427            | 76,253  | 13.14%            |                    |
| Liab. Jul/Rcvd Oct | 237,474            | 175,503            | 247,742            | 244,534            | 268,932            | 283,336            | 274,881            | 296,481            | 97,853  | 11.44%            |                    |
| Liab. Aug/Rcvd Nov | 240,859            | 248,358            | 246,241            | 255,333            | 263,576            | 285,540            | 272,886            | 301,410            | 126,377   | 11.20%            |                    |
| Liab. Sep/Rcvd Dec | 227,834            | 233,803            | 234,150            | 245,778            | 255,393            | 258,179            | 279,511            | 280,834            | 127,700   | 9.07%             |                    |
| Liab. Oct/Rcvd Jan | 242,555            | 244,840            | 253,304            | 246,305            | 241,940            | 280,599            | 266,873            | 297,851            | 158,678   | 9.48%             |                    |
| Liab. Nov/Rcvd Feb | 244,207            | 237,386            | 244,948            | 249,043            | 255,476            | 265,304            | 251,883            | 297,440            | 204,235   | 10.60%            |                    |
| Liab. Dec/Rcvd Mar | 286,318            | 278,420            | 297,060            | 307,793            | 309,244            | 314,050            | 314,401            | 349,988            | 239,822   | 10.70%            |                    |
| Liab. Jan/Rcvd Apr | 205,972            | 210,526            | 205,683            | 223,713            | 211,693            | 214,843            | 259,465            | 264,992            | 245,349   | 9.81%             |                    |
| Liab. Feb/Rcvd May | 197,970            | 208,840            | 223,758            | 206,483            | 214,507            | 213,392            | 230,526            | 244,959            | 259,782   | 9.51%             |                    |
| Liab. Mar/Rcvd Jun | 238,506            | 235,935            | 239,316            | 261,738            | 263,983            | 248,861            | 320,654            |                    | -60,872   | -1.99%            |                    |
| Liab. Apr/Rcvd Jul | 243,642            | 247,960            | 250,819            | 251,416            | 267,894            | 261,676            | 299,430            |                    | -360,302  | -10.75%           |                    |
| <b>TOTAL</b>       | <b>\$2,892,575</b> | <b>\$2,826,835</b> | <b>\$2,943,956</b> | <b>\$3,010,444</b> | <b>\$3,100,886</b> | <b>\$3,201,064</b> | <b>\$3,350,725</b> | <b>\$2,990,423</b> | <b>&lt;==YTD TOTAL</b>                                |                   |                    |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$3,669,499</b> | <b>&lt;==Year-End Projection</b>                      |                   |                    |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$3,230,000</b> | <b>&lt;==Budget</b>                                   |                   |                    |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$439,499</b>   | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |                   |                    |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>13.61%</b>      | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |                   |                    |

### HOME RULE SALES TAX (1.75%)

|                    | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual  | CUMULATIVE CHANGE |                      |                  |                 |
|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---|-------------------|----------------------|------------------|-----------------|
|                    | FY14-15            | FY15-16            | FY16-17            | FY17-18            | FY18-19            | FY19-20            | FY20-21            | FY21-22            | \$ YTD  | % YTD             | .5% - Infrastructure | Admin Fee        |                 |
| Liab. May/Rcvd Aug | 207,184            | 210,480            | 193,825            | 196,770            | 213,191            | 284,218            | 305,798            | 355,076            | 49,278  | 16.11%            | 101,552              | 5,406            |                 |
| Liab. Jun/Rcvd Sep | 203,830            | 179,233            | 186,669            | 187,716            | 194,309            | 266,428            | 301,251            | 315,085            | 63,112  | 10.40%            | 90,114               | 4,797            |                 |
| Liab. Jul/Rcvd Oct | 175,942            | 90,935             | 182,141            | 179,452            | 256,680            | 263,118            | 277,982            | 323,073            | 108,203   | 12.23%            | 92,399               | 4,919            |                 |
| Liab. Aug/Rcvd Nov | 183,113            | 182,042            | 177,151            | 178,710            | 266,838            | 258,748            | 287,703            | 334,795            | 155,295   | 13.24%            | 95,751               | 5,097            |                 |
| Liab. Sep/Rcvd Dec | 167,448            | 183,421            | 169,131            | 168,764            | 253,527            | 237,477            | 290,865            | 303,067            | 167,497   | 11.44%            | 86,677               | 4,614            |                 |
| Liab. Oct/Rcvd Jan | 184,290            | 180,895            | 186,366            | 178,635            | 243,605            | 262,172            | 263,015            | 323,894            | 228,376   | 13.23%            | 92,634               | 4,931            |                 |
| Liab. Nov/Rcvd Feb | 188,521            | 173,758            | 179,426            | 179,165            | 259,057            | 255,705            | 254,213            | 337,831            | 311,994   | 15.75%            | 96,620               | 5,143            |                 |
| Liab. Dec/Rcvd Mar | 204,637            | 199,183            | 210,546            | 212,225            | 282,008            | 284,082            | 296,809            | 378,974            | 394,159   | 17.31%            | 108,387              | 5,769            |                 |
| Liab. Jan/Rcvd Apr | 143,912            | 144,515            | 139,662            | 143,661            | 192,514            | 201,043            | 260,837            | 270,558            | 403,880   | 15.91%            | 77,380               | 4,118            |                 |
| Liab. Feb/Rcvd May | 136,242            | 140,555            | 151,215            | 138,294            | 190,077            | 204,574            | 222,644            | 254,323            | 435,559   | 15.77%            | 72,736               | 3,871            |                 |
| Liab. Mar/Rcvd Jun | 169,615            | 168,807            | 167,114            | 176,103            | 249,977            | 235,213            | 341,105            |                    | 94,454  | 3.04%             | -                    | -                |                 |
| Liab. Apr/Rcvd Jul | 179,524            | 185,756            | 188,184            | 175,675            | 248,708            | 264,469            | 319,122            |                    | -224,668  | -6.57%            | -                    | -                |                 |
| <b>TOTAL</b>       | <b>\$2,144,258</b> | <b>\$2,039,580</b> | <b>\$2,131,430</b> | <b>\$2,115,170</b> | <b>\$2,850,491</b> | <b>\$3,017,247</b> | <b>\$3,421,344</b> | <b>\$3,196,676</b> | <b>&lt;==YTD TOTAL*</b>                               |                   |                      | <b>\$914,249</b> | <b>\$48,665</b> |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$3,961,052</b> | <b>&lt;==Year-End Projection</b>                      |                   |                      |                  |                 |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$3,290,000</b> | <b>&lt;==Budget</b>                                   |                   |                      |                  |                 |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>\$671,052</b>   | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |                   |                      |                  |                 |
|                    |                    |                    |                    |                    |                    |                    |                    | <b>20.40%</b>      | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |                   |                      |                  |                 |

\*new .5% sales tax for Infrastructure first collected in Aug./rec'd Oct. 2018  
new sales tax on Internet sales eff. 1/1/2021

NOTE: The FY 2021-22 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

\*Both Sales Tax and Home Rule Sales tax had a reduced payment in October (for July) 2015 due to a one-time correction.

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### LOCAL USE TAX

|                    | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual             | CUMULATIVE CHANGE                                     |         |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|---|---------|
|                    | FY14-15          | FY15-16          | FY16-17          | FY17-18          | FY18-19          | FY19-20          | FY20-21          | FY21-22            | \$ YTD  | % YTD   |
| Liab. May/Rcvd Aug | 22,944           | 26,635           | 28,969           | 29,329           | 37,297           | 43,236           | 61,673           | 46,060             | -15,613   | -25.32% |
| Liab. Jun/Rcvd Sep | 25,610           | 30,043           | 32,673           | 31,021           | 39,943           | 43,954           | 62,263           | 52,498             | -25,378   | -20.48% |
| Liab. Jul/Rcvd Oct | 21,838           | 27,855           | 26,003           | 29,699           | 38,748           | 45,187           | 62,960           | 48,890             | -39,448   | -21.11% |
| Liab. Aug/Rcvd Nov | 23,650           | 25,452           | 28,347           | 31,584           | 36,851           | 43,291           | 59,953           | 51,607             | -47,794   | -19.36% |
| Liab. Sep/Rcvd Dec | 28,697           | 29,264           | 29,140           | 33,285           | 42,273           | 48,486           | 62,548           | 52,649             | -57,693   | -18.65% |
| Liab. Oct/Rcvd Jan | 27,152           | 29,472           | 31,781           | 33,054           | 44,745           | 53,235           | 65,537           | 49,089             | -74,141   | -19.77% |
| Liab. Nov/Rcvd Feb | 25,813           | 29,044           | 30,856           | 38,289           | 49,509           | 49,873           | 69,838           | 57,669             | -86,310   | -19.41% |
| Liab. Dec/Rcvd Mar | 39,127           | 41,533           | 47,948           | 48,429           | 59,869           | 68,433           | 98,550           | 73,099             | -111,761  | -20.57% |
| Liab. Jan/Rcvd Apr | 13,843           | 25,518           | 27,698           | 31,555           | 34,729           | 47,386           | 48,317           | 48,477             | -111,601  | -18.86% |
| Liab. Feb/Rcvd May | 27,019           | 26,011           | 26,067           | 32,451           | 40,008           | 41,180           | 43,083           | 46,803             | -107,881  | -17.00% |
| Liab. Mar/Rcvd Jun | 28,487           | 30,565           | 33,898           | 39,190           | 45,483           | 52,383           | 55,079           |                    | -162,960  | -23.62% |
| Liab. Apr/Rcvd Jul | 27,963           | 29,771           | 29,110           | 34,204           | 43,050           | 55,455           | 50,042           |                    | -213,002  | -28.79% |
| <b>TOTAL</b>       | <b>\$312,143</b> | <b>\$351,163</b> | <b>\$372,490</b> | <b>\$412,090</b> | <b>\$512,505</b> | <b>\$592,099</b> | <b>\$739,843</b> | <b>\$526,841</b>   | <b>&lt;==YTD TOTAL</b>                                |         |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>\$638,019</b>   | <b>&lt;==Year-End Projection (per IML)</b>            |         |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>\$740,000</b>   | <b>&lt;==Budget</b>                                   |         |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>(\$101,981)</b> | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |         |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>-13.78%</b>     | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |         |

### INCOME TAX COLLECTIONS

|                          | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | CUMULATIVE CHANGE                                     |         | Cannabis        |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---|---------|-----------------|
|                          | FY14-15            | FY15-16            | FY16-17            | FY17-18            | FY18-19            | FY19-20            | FY20-21            | FY21-22            | \$ YTD  | % YTD   |                 |
| Coll. May/Rcvd June      |                    |                    |                    |                    | 104,960            | 155,366            | 103,453            | 244,581            | 141,128   | 136.42% | 2,203           |
| Coll. May&June/Rcvd July |                    |                    |                    | 104,902            | 141,916            | 103,891            | 164,280            | 219,411            | 196,259   | 73.30%  | 1,941           |
| Coll. July/Rcvd Aug      | 141,007            | 158,957            | 140,822            | 66,319             | 104,175            | 111,371            | 224,606            | 123,203            | 94,856  | 19.27%  | 1,732           |
| Coll. June/Rcvd Aug      |                    |                    |                    | 138,773            |                    |                    |                    |                    | 94,856  | 19.27%  | 1,732           |
| Coll. Aug/Rcvd Sept      | 85,200             | 112,660            | 98,673             | 78,225             | 101,671            | 98,569             | 127,265            | 130,109            | 97,700  | 15.77%  | 2,061           |
| Coll. Sep/Rcvd Oct       | 82,258             | 92,246             | 82,006             | 119,102            | 158,015            | 175,865            | 184,290            | 236,439            | 149,849   | 18.64%  | 2,450           |
| Coll. Oct/Rcvd Nov       | 80,440             | 87,859             | 89,575             | 89,635             | 113,807            | 114,779            | 124,526            | 135,540            | 160,863   | 17.33%  | 2,145           |
| Coll. Nov/Rcvd Dec       | 143,528            | 154,416            | 132,368            | 78,913             | 94,331             | 108,462            | 110,248            | 122,987            | 173,602   | 16.71%  | 1,853           |
| Coll. Dec/Rcvd Jan       | 96,766             | 101,815            | 88,843             | 115,005            | 137,446            | 151,602            | 175,647            | 218,971            | 216,926   | 17.86%  | 2,271           |
| Coll. Jan/Rcvd Feb       | 72,762             | 79,626             | 80,489             | 166,469            | 165,358            | 156,191            | 185,698            | 273,036            | 304,264   | 21.73%  | 2,232           |
| Coll. Feb/Rcvd Mar       | 123,282            | 149,402            | 130,133            | 83,689             | 99,567             | 116,144            | 127,982            | 118,346            | 294,628   | 19.28%  | 2,362           |
| Coll. Mar/Rcvd Apr       | 183,938            | 163,493            | 150,507            | 140,666            | 159,926            | 170,586            | 204,067            | 252,829            | 343,390   | 19.83%  | 2,475           |
| Coll. Apr/Rcvd May       | 80,242             | 94,651             | 78,777             | 227,204            | 332,668            | 167,019            | 278,757            | 510,129            | 574,762   | 28.58%  | 2,224           |
| Coll. May/Rcvd June      | 163,977            | 146,456            | 151,918            |                    |                    |                    |                    |                    |   |         |                 |
| Coll. Jun/Rcvd July      | 271,281            | 206,427            | 202,840            |                    |                    |                    |                    |                    |   |         |                 |
| <b>TOTAL</b>             | <b>\$1,524,681</b> | <b>\$1,548,008</b> | <b>\$1,426,951</b> | <b>\$1,408,902</b> | <b>\$1,713,840</b> | <b>\$1,629,845</b> | <b>\$2,010,819</b> | <b>\$2,585,581</b> | <b>&lt;==YTD TOTAL</b>                                |         | <b>\$27,681</b> |
|                          |                    |                    |                    |                    |                    |                    |                    | <b>\$2,585,581</b> | <b>&lt;==Year-End Projection</b>                      |         |                 |
|                          |                    |                    |                    |                    |                    |                    |                    | <b>\$1,840,000</b> | <b>&lt;==Budget</b>                                   |         |                 |
|                          |                    |                    |                    |                    |                    |                    |                    | <b>\$745,581</b>   | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |         |                 |
|                          |                    |                    |                    |                    |                    |                    |                    | <b>40.52%</b>      | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |         |                 |

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## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### TELECOMMUNICATIONS TAX

|                    | Actual           |                  |                  |                  |                  |                  |                  |                   | CUMULATIVE CHANGE                                     |         | 0.50%        |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|---|---------|--------------|
|                    | FY14-15          | FY15-16          | FY16-17          | FY17-18          | FY18-19          | FY19-20          | FY20-21          | FY21-22           | \$ YTD  | % YTD   |              |
| Liab. May/Rcvd Aug | 30,294           | 28,009           | 24,591           | 22,157           | 19,853           | 17,373           | 15,901           | 10,988            | -4,913  | -30.90% | Admin Fee    |
| Liab. Jun/Rcvd Sep | 30,333           | 27,518           | 24,172           | 21,606           | 19,693           | 17,148           | 16,212           | 10,742            | -10,383   | -32.33% | 55           |
| Liab. Jul/Rcvd Oct | 30,242           | 27,725           | 24,329           | 20,559           | 19,347           | 17,309           | 16,098           | 10,888            | -15,593   | -32.34% | 54           |
| Liab. Aug/Rcvd Nov | 29,006           | 26,064           | 24,942           | 20,879           | 18,793           | 17,242           | 13,885           | 10,655            | -18,823   | -30.31% | 55           |
| Liab. Sep/Rcvd Dec | 29,689           | 37,691           | 23,425           | 19,080           | 17,955           | 17,001           | 11,050           | 10,567            | -19,306   | -26.39% | 54           |
| Liab. Oct/Rcvd Jan | 28,612           | 26,469           | 24,282           | 19,141           | 18,589           | 17,695           | 11,394           | 11,227            | -19,473   | -23.03% | 53           |
| Liab. Nov/Rcvd Feb | 25,037           | 25,573           | 23,365           | 19,473           | 18,083           | 16,786           | 11,310           | 10,297            | -20,486   | -21.37% | 56           |
| Liab. Dec/Rcvd Mar | 31,199           | 29,491           | 24,390           | 20,957           | 17,453           | 17,482           | 11,446           | 10,973            | -20,959   | -19.53% | 52           |
| Liab. Jan/Rcvd Apr | 27,878           | 24,728           | 23,018           | 20,159           | 18,681           | 16,307           | 9,982            | 10,274            | -20,667   | -17.62% | 55           |
| Liab. Feb/Rcvd May | 28,885           | 24,775           | 22,889           | 19,967           | 17,406           | 15,473           | 10,755           | 9,369             | -22,053   | -17.22% |              |
| Liab. Mar/Rcvd Jun | 29,048           | 25,202           | 22,608           | 20,292           | 18,028           | 16,715           | 11,290           |                   | -33,343   | -23.93% |              |
| Liab. Apr/Rcvd Jul | 28,006           | 24,446           | 21,898           | 19,875           | 17,040           | 17,139           | 10,520           |                   | -43,863   | -29.27% |              |
| <b>TOTAL</b>       | <b>\$348,229</b> | <b>\$327,691</b> | <b>\$283,909</b> | <b>\$244,145</b> | <b>\$220,921</b> | <b>\$203,670</b> | <b>\$149,843</b> | <b>\$105,980</b>  | <b>&lt;==YTD TOTAL</b>                                |         | <b>\$434</b> |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>\$124,033</b>  | <b>&lt;==Year-End Projection</b>                      |         |              |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>\$150,000</b>  | <b>&lt;==Budget</b>                                   |         |              |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>(\$25,967)</b> | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |         |              |
|                    |                  |                  |                  |                  |                  |                  |                  | <b>-17.31%</b>    | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |         |              |

### PERSONAL PROPERTY REPLACEMENT TAX

|                    | Actual          |                 |                 |                 |                 |                 |                 |                  | CUMULATIVE CHANGE                                     |         |
|--------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|---|---------|
|                    | FY14-15         | FY15-16         | FY16-17         | FY17-18         | FY18-19         | FY19-20         | FY20-21         | FY21-22          | \$ YTD  | % YTD   |
| Coll. May/Rcvd Jun | -               | -               | -               | -               | -               | -               | -               | -                | -   | #DIV/0! |
| Coll. Jun/Rcvd Jul | 7,805           | 8,117           | 8,151           | 7,900           | 7,013           | 7,328           | 7,061           | 12,909           | 5,848   | 82.82%  |
| Coll. Jul/Rcvd Aug | 840             | 1,094           | 949             | 364             | 709             | 879             | 5,218           | 1,642            | 2,272   | 18.50%  |
| Coll. Aug/Rcvd Sep | -               | -               | -               | -               | -               | -               | -               | -                | 2,272   | 18.50%  |
| Coll. Sep/Rcvd Oct | 7,736           | 8,160           | 7,413           | 5,393           | 6,346           | 12,753          | 16,098          | 21,508           | 7,682   | 27.07%  |
| Coll. Oct/Rcvd Nov | -               | -               | -               | -               | -               | -               | -               | -                | 7,682   | 27.07%  |
| Coll. Nov/Rcvd Dec | 2,059           | 1,993           | 1,973           | 1,422           | 1,552           | 2,118           | 1,712           | 4,463            | 10,433  | 34.67%  |
| Coll. Dec/Rcvd Jan | 6,864           | 6,488           | 7,331           | 4,842           | 5,203           | 7,744           | 8,143           | 16,378           | 18,668  | 48.83%  |
| Coll. Jan/Rcvd Feb | -               | -               | -               | -               | -               | -               | -               | -                | 18,668  | 48.83%  |
| Coll. Feb/Rcvd Mar | 1,959           | 2,606           | 4,709           | 4,295           | 2,052           | 1,540           | 2,942           | 21,450           | 37,176  | 90.29%  |
| Coll. Mar/Rcvd Apr | 11,992          | 9,280           | 11,997          | 8,829           | 10,204          | 10,631          | 13,746          | 25,358           | 48,788  | 88.83%  |
| Coll. Apr/Rcvd May | 9,880           | 7,498           | 7,726           | 9,000           | 12,406          | 6,797           | 17,715          | 33,950           | 65,023  | 89.52%  |
| <b>TOTAL</b>       | <b>\$49,135</b> | <b>\$45,236</b> | <b>\$50,249</b> | <b>\$42,045</b> | <b>\$45,485</b> | <b>\$49,790</b> | <b>\$72,635</b> | <b>\$137,658</b> | <b>&lt;==YTD TOTAL</b>                                |         |
|                    |                 |                 |                 |                 |                 |                 |                 | <b>\$137,658</b> | <b>&lt;==Year-End Projection</b>                      |         |
|                    |                 |                 |                 |                 |                 |                 |                 | <b>\$40,000</b>  | <b>&lt;==Budget</b>                                   |         |
|                    |                 |                 |                 |                 |                 |                 |                 | <b>\$97,658</b>  | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |         |
|                    |                 |                 |                 |                 |                 |                 |                 | <b>244.15%</b>   | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |         |

NOTE: The FY 2021-22 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### MOTOR FUEL TAX REVENUE

|                    | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | CUMULATIVE CHANGE                                      |                          |              |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--|--------------------------|--------------|
|                    | <u>FY14-15</u>   | <u>FY15-16</u>   | <u>FY16-17</u>   | <u>FY17-18</u>   | <u>FY18-19</u>   | <u>FY19-20</u>   | <u>FY20-21</u>   | <u>FY21-22</u>   | <u>FY20-21</u>   | <u>FY21-22</u>   | <u>\$ YTD</u>            | <u>% YTD</u> |
| Coll. May/Rcvd Jun | 29,459           | 21,451           | 34,206           | 33,596           | 34,913           | 33,604           | 42,467           | 31,453           | -11,014          | -25.94%  |                          |              |
| Coll. Jun/Rcvd Jul | 33,022           | -                | 21,572           | 21,898           | 31,997           | 30,635           | 22,866           | 32,593           | -1,307           | -2.00%   |                          |              |
| Coll. Jul/Rcvd Aug | 22,423           | -                | 34,625           | 34,982           | 37,554           | 38,291           | 28,483           | 32,009           | 2,219            | 2.36%  |                          |              |
| Coll. Aug/Rcvd Sep | 30,484           | 21,711           | 54,613           | 43,713           | 36,213           | 30,403           | 33,870           | 78,477           | 46,826           | 36.67%   | incl. High Growth 43,382 |              |
| Coll. Sep/Rcvd Oct | 32,809           | -                | 29,025           | 29,207           | 30,250           | 34,968           | 30,827           | 32,957           | 48,956           | 30.88%   |                          |              |
| Coll. Oct/Rcvd Nov | 33,255           | -                | 33,600           | 33,440           | 65,655           | 32,533           | 74,294           | 30,681           | 5,343            | 2.29%  |                          |              |
| Coll. Nov/Rcvd Dec | 38,110           | 169,180          | 34,234           | 34,080           | 37,367           | 43,657           | 30,807           | 34,006           | 8,542            | 3.24%  |                          |              |
| Coll. Dec/Rcvd Jan | 35,817           | 34,156           | 35,902           | 44,112           | 35,981           | 49,296           | 33,702           | 36,662           | 11,502           | 3.87%  |                          |              |
| Coll. Jan/Rcvd Feb | 27,188           | 32,990           | 34,129           | 34,237           | 35,941           | 28,863           | 26,639           | 33,134           | 17,997           | 5.56%  |                          |              |
| Coll. Feb/Rcvd Mar | 13,948           | 33,248           | 32,540           | 29,662           | 32,689           | 28,778           | 24,973           | 20,213           | 13,237           | 3.79%  |                          |              |
| Coll. Mar/Rcvd Apr | 35,199           | 28,595           | 27,744           | 32,186           | 36,668           | 31,912           | 27,104           | 32,191           | 18,324           | 4.87%  |                          |              |
| Coll. Apr/Rcvd May | 33,049           | 34,442           | 33,135           | 37,924           | 31,260           | 29,428           | 31,997           | 32,164           | 18,491           | 4.53%  |                          |              |
| <b>TOTAL</b>       | <b>\$364,763</b> | <b>\$375,773</b> | <b>\$405,325</b> | <b>\$409,037</b> | <b>\$446,488</b> | <b>\$412,368</b> | <b>\$408,049</b> | <b>\$426,540</b> | <b>\$426,540</b> | <b>&lt;==YTD TOTAL</b>                                 |                          |              |
|                    |                  |                  |                  |                  |                  |                  |                  |                  | <b>\$426,540</b> | <b>&lt;==Year-End Projection (per IML+High Growth)</b> |                          |              |
|                    |                  |                  |                  |                  |                  |                  |                  |                  | <b>\$380,000</b> | <b>&lt;==Budget</b>                                    |                          |              |
|                    |                  |                  |                  |                  |                  |                  |                  |                  | <b>\$46,540</b>  | <b>&lt;==Projected \$ Variance (Actual to Budget)</b>  |                          |              |
|                    |                  |                  |                  |                  |                  |                  |                  |                  | <b>12.25%</b>    | <b>&lt;==Projected % Variance (Actual to Budget)</b>   |                          |              |

Note: Doesn't include Rebuild Illinois funds of \$909,804 (2nd year of 3-year program)

### MOTOR FUEL TAX REVENUE - TRANSPORTATION RENEWAL FUND

|                    | Actual         | Actual         | Actual         | Actual         | Actual         | Actual           | Actual           | Actual           | Actual           | CUMULATIVE CHANGE                                     |               |              |
|--------------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|---|---------------|--------------|
|                    | <u>FY14-15</u> | <u>FY15-16</u> | <u>FY16-17</u> | <u>FY17-18</u> | <u>FY18-19</u> | <u>FY19-20</u>   | <u>FY20-21</u>   | <u>FY21-22</u>   | <u>FY20-21</u>   | <u>FY21-22</u>  | <u>\$ YTD</u> | <u>% YTD</u> |
| Coll. May/Rcvd Jun |                |                |                |                |                |                  | 15,802           | 22,676           | 6,874            | 43.50%  |               |              |
| Coll. Jun/Rcvd Jul |                |                |                |                |                |                  | 17,139           | 23,013           | 12,748           | 38.70%  |               |              |
| Coll. Jul/Rcvd Aug |                |                |                |                |                |                  | 20,497           | 23,118           | 15,369           | 28.76%  |               |              |
| Coll. Aug/Rcvd Sep |                |                |                |                |                | 24,685           | 23,284           | 24,678           | 16,763           | 21.85%  |               |              |
| Coll. Sep/Rcvd Oct |                |                |                |                |                | 24,869           | 22,262           | 24,319           | 18,820           | 19.01%  |               |              |
| Coll. Oct/Rcvd Nov |                |                |                |                |                | 22,371           | 21,472           | 22,077           | 19,425           | 16.13%  |               |              |
| Coll. Nov/Rcvd Dec |                |                |                |                |                | 24,623           | 22,116           | 24,129           | 21,438           | 15.04%  |               |              |
| Coll. Dec/Rcvd Jan |                |                |                |                |                | 23,423           | 21,291           | 24,941           | 25,088           | 15.31%  |               |              |
| Coll. Jan/Rcvd Feb |                |                |                |                |                | 22,667           | 21,297           | 23,218           | 27,009           | 14.59%  |               |              |
| Coll. Feb/Rcvd Mar |                |                |                |                |                | 22,197           | 20,295           | 18,689           | 25,403           | 12.36%  |               |              |
| Coll. Mar/Rcvd Apr |                |                |                |                |                | 20,860           | 19,800           | 22,956           | 28,559           | 12.68%  |               |              |
| Coll. Apr/Rcvd May |                |                |                |                |                | 19,705           | 22,577           | 23,425           | 29,407           | 11.87%  |               |              |
| <b>TOTAL</b>       | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$0</b>     | <b>\$205,400</b> | <b>\$247,832</b> | <b>\$277,239</b> | <b>\$277,239</b> | <b>&lt;==YTD TOTAL</b>                                |               |              |
|                    |                |                |                |                |                |                  |                  |                  | <b>\$277,239</b> | <b>&lt;==Year-End Projection</b>                      |               |              |
|                    |                |                |                |                |                |                  |                  |                  | <b>\$272,500</b> | <b>&lt;==Budget</b>                                   |               |              |
|                    |                |                |                |                |                |                  |                  |                  | <b>\$4,739</b>   | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |               |              |
|                    |                |                |                |                |                |                  |                  |                  | <b>1.74%</b>     | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |               |              |

NOTE: The FY 2021-22 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### WATER USER FEES: BILLED

|                                | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | CUMULATIVE CHANGE                                     |        |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---|--------|
|                                | FY14-15            | FY15-16            | FY16-17            | FY17-18            | FY18-19            | FY19-20            | FY20-21            | FY21-22            | \$ YTD  | % YTD  |
| Apr usage/billed May           | 59,347             | 71,612             | 217,425            |                    |                    |                    |                    |                    |   |        |
| May usage/billed Jun           | 137,929            | 151,506            | 1,117              | 104,921            | 126,864            | 101,594            | 103,235            | 108,048            | 4,813   | 4.66%  |
| Jun usage/billed Jul           | 0                  | 0                  | 330,945            | 144,032            | 129,196            | 114,177            | 145,192            | 157,461            | 17,082  | 6.88%  |
| Jul usage/billed Aug           | 77,258             | 104,941            | 375                | 143,456            | 137,083            | 140,461            | 163,913            | 133,143            | -13,688   | -3.32% |
| Aug usage/billed Sep           | 245,506            | 255,099            | 298,046            | 142,456            | 135,094            | 160,556            | 151,290            | 143,339            | -21,639   | -3.84% |
| Sep usage/billed Oct           | 0                  | 0                  | 129,912            | 134,388            | 126,109            | 114,776            | 138,415            | 143,772            | -16,282   | -2.32% |
| Oct usage/billed Nov           | 83,281             | 114,522            | 103,790            | 106,625            | 98,800             | 98,322             | 106,979            | 107,396            | -15,865   | -1.96% |
| Nov usage/billed Dec           | 196,552            | 180,482            | 111,188            | 100,127            | 102,129            | 94,533             | 94,476             | 106,318            | -4,023  | -0.45% |
| Dec usage/billed Jan           | 0                  | 0                  | 86,876             | 94,296             | 95,224             | 92,863             | 85,835             | 96,298             | 6,440   | 0.65%  |
| Jan usage/billed Feb           | 91,288             | 96,917             | 98,139             | 98,466             | 100,890            | 94,635             | 119,636            | 99,818             | -13,378   | -1.21% |
| Feb usage/billed Mar           | 214,667            | 197,276            | 95,622             | 97,230             | 98,496             | 97,625             | 85,731             | 102,117            | 3,008   | 0.25%  |
| Mar usage/billed Apr           | 0                  | 0                  | 90,199             | 88,602             | 89,366             | 85,846             | 93,914             | 87,374             | -3,532  | -0.27% |
| Apr usage/billed May           | 0                  | 0                  | 93,473             | 98,838             | 101,224            | 102,084            | 103,338            | 98,412             | -8,458  | -0.61% |
| Unbilled rec. diff./audit adj. | 38,330             | 51,523             | -283,965           | 3,006              | -20,042            |                    |                    |                    |   |        |
| <b>TOTAL</b>                   | <b>\$1,144,158</b> | <b>\$1,223,878</b> | <b>\$1,373,142</b> | <b>\$1,356,443</b> | <b>\$1,320,433</b> | <b>\$1,297,472</b> | <b>\$1,391,954</b> | <b>\$1,383,496</b> | <b>&lt;==YTD TOTAL</b>                                |        |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>\$1,383,496</b> | <b>&lt;==Year-End Projection</b>                      |        |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>\$1,435,000</b> | <b>&lt;==Budget</b>                                   |        |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>(\$51,504)</b>  | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |        |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>-3.59%</b>      | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |        |

### WATER INFRASTRUCTURE FIXED FEES

|                      | Actual     | Actual     | Actual     | Actual     | Actual     | Actual           | Actual           | Actual            | CUMULATIVE CHANGE                                     |        |
|----------------------|------------|------------|------------|------------|------------|------------------|------------------|-------------------|---|--------|
|                      | FY14-15    | FY15-16    | FY16-17    | FY17-18    | FY18-19    | FY19-20          | FY20-21          | FY21-22           | \$ YTD  | % YTD  |
| Apr usage/billed May |            |            |            |            |            |                  |                  |                   |   |        |
| May usage/billed Jun |            |            |            |            |            | 26,541           | 49,111           | 49,328            | 217   | 0.44%  |
| Jun usage/billed Jul |            |            |            |            |            | 26,633           | 49,015           | 67,088            | 18,290  | 18.64% |
| Jul usage/billed Aug |            |            |            |            |            | 26,550           | 49,112           | 67,015            | 36,193  | 24.58% |
| Aug usage/billed Sep |            |            |            |            |            | 26,636           | 48,697           | 67,046            | 54,542  | 27.84% |
| Sep usage/billed Oct |            |            |            |            |            | 26,616           | 48,697           | 67,047            | 72,892  | 29.80% |
| Oct usage/billed Nov |            |            |            |            |            | 26,426           | 48,986           | 67,053            | 90,959  | 30.98% |
| Nov usage/billed Dec |            |            |            |            |            | 26,638           | 49,128           | 67,138            | 108,969   | 31.79% |
| Dec usage/billed Jan |            |            |            |            |            | 26,577           | 49,120           | 67,023            | 126,872   | 32.38% |
| Jan usage/billed Feb |            |            |            |            |            | 26,453           | 49,268           | 67,046            | 144,650   | 32.79% |
| Feb usage/billed Mar |            |            |            |            |            | 26,398           | 49,241           | 66,916            | 162,325   | 33.10% |
| Mar usage/billed Apr |            |            |            |            |            | 26,545           | 49,339           | 67,019            | 180,005   | 33.35% |
| Apr usage/billed May |            |            |            |            |            | 49,717           | 67,111           | 67,075            | 179,969   | 29.66% |
| <b>TOTAL</b>         | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$341,730</b> | <b>\$606,825</b> | <b>\$786,794</b>  | <b>&lt;==YTD TOTAL</b>                                |        |
|                      |            |            |            |            |            |                  |                  | <b>\$786,794</b>  | <b>&lt;==Year-End Projection</b>                      |        |
|                      |            |            |            |            |            |                  |                  | <b>\$825,000</b>  | <b>&lt;==Budget</b>                                   |        |
|                      |            |            |            |            |            |                  |                  | <b>(\$38,206)</b> | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |        |
|                      |            |            |            |            |            |                  |                  | <b>-4.63%</b>     | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |        |

NOTE: The FY 2021-22 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### TECHNOLOGY FEE

|                      | Actual         | Actual         | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | CUMULATIVE CHANGE                                     |              |
|----------------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|---|--------------|
|                      | <u>FY14-15</u> | <u>FY15-16</u> | <u>FY16-17</u>   | <u>FY17-18</u>   | <u>FY18-19</u>   | <u>FY19-20</u>   | <u>FY20-21</u>   | <u>FY21-22</u>   | <u>\$ YTD</u>   | <u>% YTD</u> |
| May usage/billed Jun | 0              | 0              | 0                | 23,934           | 23,978           | 24,352           | 24,521           | 24,604           | 83  | 0.34%        |
| Jun usage/billed Jul | 0              | 0              | 0                | 23,764           | 24,113           | 24,434           | 24,494           | 24,618           | 207   | 0.42%        |
| Jul usage/billed Aug | 0              | 0              | 0                | 23,971           | 24,015           | 24,380           | 24,552           | 24,595           | 250   | 0.34%        |
| Aug usage/billed Sep | 0              | 0              | 0                | 23,641           | 24,216           | 24,440           | 24,551           | 24,608           | 307   | 0.31%        |
| Sep usage/billed Oct | 0              | 0              | 23,714           | 23,702           | 24,167           | 24,426           | 24,555           | 24,610           | 362   | 0.30%        |
| Oct usage/billed Nov | 0              | 0              | 23,708           | 23,809           | 23,960           | 24,272           | 24,628           | 24,605           | 339   | 0.23%        |
| Nov usage/billed Dec | 0              | 0              | 23,705           | 23,840           | 24,263           | 24,450           | 24,629           | 24,625           | 335   | 0.19%        |
| Dec usage/billed Jan | 0              | 0              | 23,723           | 23,913           | 24,249           | 24,411           | 24,502           | 24,590           | 423   | 0.22%        |
| Jan usage/billed Feb | 0              | 0              | 23,780           | 23,750           | 24,199           | 24,313           | 24,583           | 24,594           | 434   | 0.20%        |
| Feb usage/billed Mar | 0              | 0              | 23,726           | 23,910           | 24,176           | 24,415           | 24,560           | 24,575           | 449   | 0.18%        |
| Mar usage/billed Apr | 0              | 0              | 23,848           | 23,995           | 24,407           | 24,401           | 24,674           | 24,596           | 371   | 0.14%        |
| Apr usage/billed May | 0              | 0              | 23,826           | 24,276           | 24,770           | 24,536           | 24,610           | 24,616           | 377   | 0.13%        |
| <b>TOTAL</b>         | <b>\$0</b>     | <b>\$0</b>     | <b>\$190,030</b> | <b>\$286,505</b> | <b>\$290,513</b> | <b>\$292,830</b> | <b>\$294,859</b> | <b>\$295,236</b> | <b>&lt;==YTD TOTAL</b>                                |              |
|                      |                |                |                  |                  |                  |                  |                  | <b>\$295,236</b> | <b>&lt;==Year-End Projection</b>                      |              |
|                      |                |                |                  |                  |                  |                  |                  | <b>\$292,000</b> | <b>&lt;==Budget</b>                                   |              |
|                      |                |                |                  |                  |                  |                  |                  | <b>\$3,236</b>   | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |              |
|                      |                |                |                  |                  |                  |                  |                  | <b>1.11%</b>     | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |              |

### SEWER USER FEES: N. TAZEWELL

|                     | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | Actual           | CUMULATIVE CHANGE                                     |              |
|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---|--------------|
|                     | <u>FY14-15</u>   | <u>FY15-16</u>   | <u>FY16-17</u>   | <u>FY17-18</u>   | <u>FY18-19</u>   | <u>FY19-20</u>   | <u>FY20-21</u>   | <u>FY21-22</u>   | <u>\$ YTD</u>   | <u>% YTD</u> |
| Rcvd Jun, May usage | 26,291           | 23,130           | 25,476           | 23,513           | 14,283           | 13,832           | 14,013           | 13,055           | 13,055  | -6.84%       |
| Rcvd Jul, Jun usage | 0                | 0                | 0                | 0                | 10,878           | 14,258           | 15,756           | 17,131           | 30,186  | 1.40%        |
| Rcvd Aug, Jul usage | 26,617           | 25,047           | 26,915           | 27,511           | 13,047           | 16,560           | 16,203           | 14,468           | 44,654  | -2.87%       |
| Rcvd Sep, Aug usage | 0                | 0                | 0                | 0                | 13,463           | 13,195           | 13,621           | 14,317           | 58,971  | -1.04%       |
| Rcvd Oct, Sep usage | 24,349           | 25,648           | 26,015           | 24,851           | 11,856           | 12,941           | 14,081           | 14,942           | 73,913  | 0.32%        |
| Rcvd Nov, Oct usage | 0                | 0                | 0                | 0                | 13,045           | 14,914           | 14,644           | 13,024           | 86,937  | -1.56%       |
| Rcvd Dec, Nov usage | 28,488           | 21,904           | 25,914           | 24,834           | 11,827           | 13,074           | 11,699           | 12,646           | 99,583  | -0.43%       |
| Rcvd Jan, Dec usage | 0                | 0                | 0                | 0                | 11,163           | 13,290           | 14,514           | 15,163           | 114,746   | 0.19%        |
| Rcvd Feb, Jan usage | 22,813           | 25,066           | 23,587           | 24,088           | 13,588           | 17,043           | 13,117           | 14,040           | 128,786   | 0.89%        |
| Rcvd Mar, Feb usage | 0                | 0                | 0                | 0                | 11,287           | 10,402           | 12,544           | 11,540           | 140,326   | 0.10%        |
| Rcvd Apr, Mar usage | 22,915           | 24,479           | 23,697           | 20,345           | 10,865           | 12,719           | 14,323           | 13,730           | 154,056   | -0.30%       |
| Rcv May, Apr usage  |                  |                  |                  | 13,812           | 13,811           | 14,358           | 13,802           | 13,475           | 167,531   | -0.47%       |
| <b>TOTAL</b>        | <b>\$151,473</b> | <b>\$145,274</b> | <b>\$151,604</b> | <b>\$158,954</b> | <b>\$149,113</b> | <b>\$166,586</b> | <b>\$168,317</b> | <b>\$167,531</b> | <b>&lt;==YTD TOTAL</b>                                |              |
|                     |                  |                  |                  |                  |                  |                  |                  | <b>\$167,531</b> | <b>&lt;==Year-End Projection</b>                      |              |
|                     |                  |                  |                  |                  |                  |                  |                  | <b>\$170,000</b> | <b>&lt;==Budget</b>                                   |              |
|                     |                  |                  |                  |                  |                  |                  |                  | <b>(\$2,469)</b> | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |              |
|                     |                  |                  |                  |                  |                  |                  |                  | <b>-1.45%</b>    | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |              |

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## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### SEWER USER FEES: BILLED

|                                | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | Actual             | CUMULATIVE CHANGE                                     |       |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---|-------|
|                                | FY14-15            | FY15-16            | FY16-17            | FY17-18            | FY18-19            | FY19-20            | FY20-21            | FY21-22            | \$ YTD  | % YTD |
| Apr usage/billed May           | 115,199            | 135,309            | 394,539            |                    |                    |                    |                    |                    |   |       |
| May usage/billed Jun           | 245,292            | 269,464            | 1,665              | 181,817            | 185,925            | 191,473            | 193,893            | 195,434            | 1,541   | 0.79% |
| Jun usage/billed Jul           | 0                  | 0                  | 525,895            | 196,750            | 186,336            | 194,272            | 207,720            | 227,160            | 20,981  | 0.00% |
| Jul usage/billed Aug           | 147,491            | 181,881            | 335                | 189,637            | 181,063            | 194,168            | 215,312            | 195,900            | 1,569   | 0.25% |
| Aug usage/billed Sep           | 383,056            | 409,722            | 420,927            | 192,108            | 188,417            | 209,946            | 200,595            | 207,718            | 8,692   | 1.06% |
| Sep usage/billed Oct           | 0                  | 0                  | 205,814            | 183,812            | 191,787            | 187,395            | 207,268            | 209,859            | 11,283  | 1.10% |
| Oct usage/billed Nov           | 154,172            | 163,622            | 179,045            | 170,556            | 165,993            | 185,782            | 187,636            | 189,562            | 13,209  | 1.09% |
| Nov usage/billed Dec           | 322,390            | 253,217            | 207,668            | 185,143            | 188,411            | 189,923            | 188,217            | 211,783            | 36,775  | 2.63% |
| Dec usage/billed Jan           | 0                  | 0                  | 159,883            | 175,062            | 175,800            | 187,101            | 172,923            | 188,834            | 52,686  | 3.35% |
| Jan usage/billed Feb           | 174,623            | 170,619            | 183,093            | 183,797            | 186,597            | 189,404            | 241,864            | 199,491            | 10,313  | 0.57% |
| Feb usage/billed Mar           | 394,785            | 354,450            | 178,314            | 180,738            | 181,809            | 186,685            | 173,530            | 206,764            | 43,547  | 2.19% |
| Mar usage/billed Apr           | 0                  | 0                  | 167,861            | 163,178            | 162,909            | 173,067            | 184,438            | 175,810            | 34,919  | 1.61% |
| Apr usage/billed May           |                    |                    | 168,847            | 182,620            | 185,731            | 201,619            | 202,427            | 196,035            | 28,527  | 1.20% |
| Unbilled rec. diff./audit adj. | 56,070             | 67,397             | -507,426           | 9,677              | 1,476              |                    |                    |                    |   |       |
| <b>TOTAL</b>                   | <b>\$1,993,078</b> | <b>\$2,005,681</b> | <b>\$2,286,460</b> | <b>\$2,194,895</b> | <b>\$2,182,254</b> | <b>\$2,290,835</b> | <b>\$2,375,823</b> | <b>\$2,404,350</b> | <b>&lt;==YTD TOTAL</b>                                |       |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>\$2,404,350</b> | <b>&lt;==Year-End Projection</b>                      |       |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>\$2,460,000</b> | <b>&lt;==Budget</b>                                   |       |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>(\$55,650)</b>  | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |       |
|                                |                    |                    |                    |                    |                    |                    |                    | <b>-2.26%</b>      | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |       |

### SEWER INFRASTRUCTURE FIXED FEES

|                      | Actual     | Actual     | Actual     | Actual     | Actual     | Actual          | Actual           | Actual            | CUMULATIVE CHANGE                                     |        |
|----------------------|------------|------------|------------|------------|------------|-----------------|------------------|-------------------|---|--------|
|                      | FY14-15    | FY15-16    | FY16-17    | FY17-18    | FY18-19    | FY19-20         | FY20-21          | FY21-22           | \$ YTD  | % YTD  |
| Apr usage/billed May |            |            |            |            |            |                 |                  |                   |   |        |
| May usage/billed Jun |            |            |            |            |            | 5,437           | 10,780           | 10,665            | -115  | -1.07% |
| Jun usage/billed Jul |            |            |            |            |            | 5,455           | 10,759           | 16,231            | 5,357   | 24.87% |
| Jul usage/billed Aug |            |            |            |            |            | 5,438           | 10,781           | 16,212            | 10,788  | 33.38% |
| Aug usage/billed Sep |            |            |            |            |            | 5,455           | 10,689           | 16,214            | 16,313  | 37.93% |
| Sep usage/billed Oct |            |            |            |            |            | 5,451           | 10,689           | 16,218            | 21,841  | 40.67% |
| Oct usage/billed Nov |            |            |            |            |            | 5,413           | 10,677           | 16,222            | 27,386  | 42.54% |
| Nov usage/billed Dec |            |            |            |            |            | 5,456           | 10,681           | 16,240            | 32,945  | 43.89% |
| Dec usage/billed Jan |            |            |            |            |            | 5,443           | 10,620           | 16,218            | 38,543  | 44.99% |
| Jan usage/billed Feb |            |            |            |            |            | 5,418           | 10,654           | 16,218            | 44,107  | 45.79% |
| Feb usage/billed Mar |            |            |            |            |            | 5,407           | 10,645           | 16,179            | 49,641  | 46.40% |
| Mar usage/billed Apr |            |            |            |            |            | 5,437           | 10,667           | 16,214            | 55,188  | 46.91% |
| Apr usage/billed May |            |            |            |            |            | 10,183          | 16,236           | 16,231            | 55,183  | 41.22% |
| <b>TOTAL</b>         | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$69,993</b> | <b>\$133,879</b> | <b>\$189,062</b>  | <b>&lt;==YTD TOTAL</b>                                |        |
|                      |            |            |            |            |            |                 |                  | <b>\$189,062</b>  | <b>&lt;==Year-End Projection</b>                      |        |
|                      |            |            |            |            |            |                 |                  | <b>\$202,000</b>  | <b>&lt;==Budget</b>                                   |        |
|                      |            |            |            |            |            |                 |                  | <b>(\$12,938)</b> | <b>&lt;==Projected \$ Variance (Actual to Budget)</b> |        |
|                      |            |            |            |            |            |                 |                  | <b>-6.40%</b>     | <b>&lt;==Projected % Variance (Actual to Budget)</b>  |        |

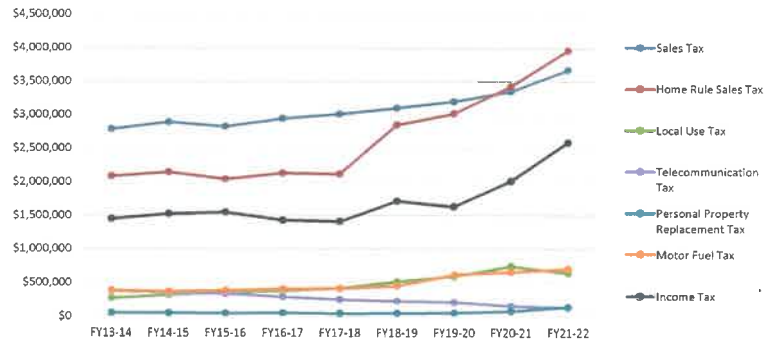
NOTE: The FY 2021-22 "Year-End Projection" is for revenue tracking purposes only. The projection may fluctuate dramatically from month to month as actual revenues vary from last year's.

## REVENUE TRACKING REPORT MAJOR SOURCES OF INCOME

### ALL REVENUE - GRAND TOTALS

| Actual<br>FY14-15 | Actual<br>FY15-16 | Actual<br>FY16-17 | Actual<br>FY17-18 | Actual<br>FY18-19 | Actual<br>FY19-20 | Actual<br>FY20-21 | Actual<br>FY21-22 | CUMULATIVE CHANGE<br>FY20-21 to FY21-22     |       |
|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---|-------|
|                   |                   |                   |                   |                   |                   |                   |                   | \$ YTD                                      | % YTD |
| \$10,924,493      | \$10,889,119      | \$11,615,546      | \$11,638,630      | \$12,832,929      | \$13,770,929      | \$15,372,746      | \$15,473,407      | <==YTD TOTAL                                |       |
|                   |                   |                   |                   |                   |                   |                   | \$17,046,090      | <==Year-End Projection                      |       |
|                   |                   |                   |                   |                   |                   |                   | \$15,326,500      | <==Budget                                   |       |
|                   |                   |                   |                   |                   |                   |                   | \$1,719,590       | <==Projected \$ Variance (Actual to Budget) |       |
|                   |                   |                   |                   |                   |                   |                   | 11.22%            | <==Projected % Variance (Actual to Budget)  |       |

General Fund/MFT Revenue Trends



Water/Sewer User Fee Revenue Trends

